

HLA Venture Income Fund (HLAVIF)

Feb 2019

Fund Features

1. Investment Objective

The objective of the fund is to achieve high principal security and steady income by investing in fixed-income instruments. Returns will be comparable to prevailing interest rates but correspondingly, the risks will be significantly lower than that for equities investment.

2. Investment Strategy & Approach

This fund focuses on fixed income securities and money market instruments as well as benchmarked against Maybank's 3 months fixed deposit rate. This fund is suitable for investors who have low to moderate risk profile.

3. Asset Allocation

The fund will invest up to 100% of its NAV in fixed income instruments.

4. Target Market

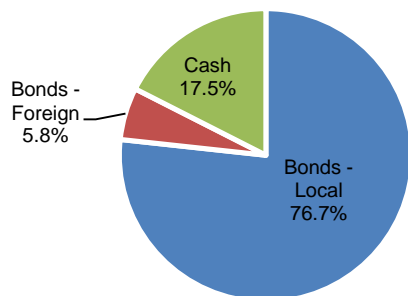
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Fund Details

Unit Price (28/2/2019)	:RM2.3729
Fund Size (28/2/2019)	:RM162.1mil
Fund Management Fee	: 0.50% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Bond
Fund Inception	:19 Jan 2000
Benchmark	:3-month Fixed Deposit Interest Rates
Frequency of Unit Valuation	:Daily

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.

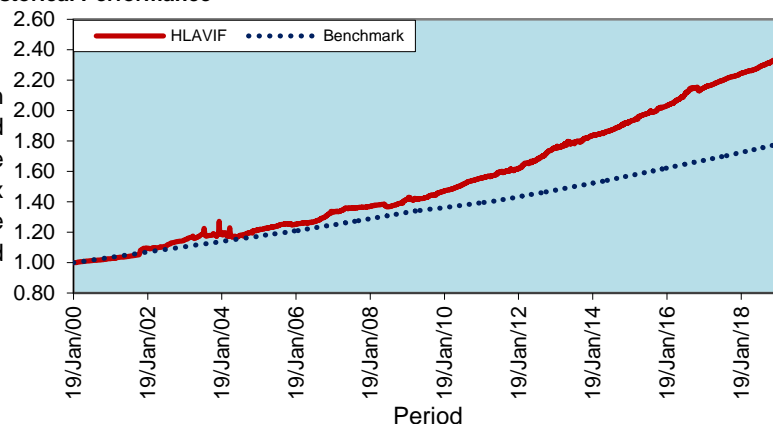
Asset Allocation of HLAVIF as at 28 Feb 2019



Top 5 Holdings for HLAVIF as at 28 Feb 2019

	%
1. M'SIAN GOVERNMENT SECURITIES 0	6.4
2. MALAYAN BANKING BERHAD 3	6.3
3. UBS GROUP FUNDING SWITZE 2	5.8
4. ALLIANCE BANK MALAYSIA BHD 1	5.4
5. MALAYSIA AIRPORTS HOLDINGS 1	3.6
Total Top 5	27.4

Historical Performance



	YTD	1 month	1 year	3 years	5 years	10 years	Since Inception
HLAVIF	1.32%	0.67%	5.33%	16.04%	28.81%	67.70%	137.29%
Benchmark*	0.52%	0.24%	3.24%	9.71%	16.91%	33.72%	78.71%
Relative	0.80%	0.42%	2.09%	6.33%	11.90%	33.97%	58.58%

*Source: Maybank

Market Review

UST yields cruised within a descending triangle for the month of February and finally broke higher despite somewhat dovish commentary from the Fed chief. We think that this sharp move higher in long-term yields is a result of significant corporate issuance in the US as well as a wave of debt selling in Europe. Major central banks have also backtracked on policy tightening plans on heightened concerns over the risk of a prolonged synchronised slowdown. Henceforth, they are likely to take a wait-and-see approach to rate normalisation and balance sheet reduction.

At home, local government bonds ("govvies") curve saw a sharp rally fuelled by risk-on sentiment in emerging markets ("EMs") over trade talk progress and a rebound in Malaysia's Q4 GDP figure. The 10 year MGS has expectedly readjusted lower upon the issuance of the new benchmark MGS, ending the month 18bps lower.

In the primary issuance space, prominent issuances include the government-guaranteed ("GG") 7-30 year Danainfra Nasional Berhad amounting to RM3.0 billion and AAA-rated Danum Capital Berhad amounting to RM1.5 billion. Secondary trading volume saw huge pick-up in momentum with transactions recorded across the curve with broad buying interest across the GG-AA rated part of the curve.

Market Outlook & Strategy

As the Fed has once again conveyed that they are committed to take a more patience stance to its monetary tightening exercise coupled with the fact that the US growth going forward is currently tilted towards the downside, we are unlikely to see a rate hike in March. That said, the uncertainties that lie ahead involve a rather jam-packed month filled with geopolitical events that will dictate the market landscape for the rest of 2019 and beyond, with the two biggest being Brexit and the US-China trade negotiations between which is currently on a positive tone. Barring any major surprises, we think that Treasury yields would likely trend moderately higher on continuation of risk-on sentiment and repositioning into riskier assets.

On the local front, in line with what we have expected, local govvies and corporate papers actually piggybacked on the return of interest in emerging markets. Nonetheless, we do not think that the aforesaid rally would continue as further downward shift in the MGS curve is opined to require fresh policy-related catalysts that would entice strong foreign interest in addition to the pool of domestic liquidity. That said, potential catalyst for the market could lie with the planned JPY200billion Samurai bonds (approx. RM7.4billion), which will be completed by March and the proceeds will be converted to Ringgit.

Given that we have frontloaded our investments in the long tenure space, we are currently employing a defensive stance as the current risk-reward proposition looks less attractive with the 10 years MGS hovering below 4% and the spread of the GG bonds over MGS narrowed to 30 bps. At this juncture, we would prefer to invest in selective corporate bonds for yield enhancement and monitor the market for opportunities to realise some gains on some of the MGS positions we took earlier.

HLA Venture Income Fund (HLAVIF)

Actual Annual Investment Returns for the Past Ten (10) Calendar Years

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Benchmark	2.3%	2.3%	2.8%	3.1%	3.1%	3.2%	3.2%	3.1%	3.0%	3.3%
HLAVIF- Gross	4.7%	7.0%	4.8%	10.0%	5.4%	5.8%	6.5%	6.9%	5.3%	5.6%
HLAVIF - Net	3.8%	5.9%	3.9%	8.7%	4.5%	4.8%	5.5%	5.8%	4.4%	4.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past ten (10) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the non-exhaustive list of risks associated to this fund.

- 1. Market Risk**
Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.
- 2. Liquidity Risk**
Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.
- 3. Credit Risk**
This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.
- 4. Interest Rate Risk**
The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.
- 5. Country Risk**
The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.
- 6. Currency Risk**
This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
 - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
 - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

Others

HLA Venture Income Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.