

Hong Leong Smart Growth Fund (HLSGF)

Oct 2017

Fund Features

1. Investment Objective

The primary objective of the fund is to provide investors with steady long-term capital growth at moderate risk.

2. Investment Strategy & Approach

The strategy is to provide investors an access into a diversified portfolio of growth stocks listed on Bursa Malaysia and/or in any foreign stock exchanges that offer potential capital appreciation at moderate risk. The fund may feed into collective investment schemes that meet the fund's objective. At inception, HLSGF will invest by feeding into Kenanga Growth Fund ("Target Fund") with the option to increase the number of funds or replace the Target Fund in future. The Target Fund's assets are actively invested in a diversified portfolio of Malaysian equity and equity-related securities of companies with sustainable business model that is trading at a discount to its intrinsic value.

3. Asset Allocation

Under normal market conditions, the Target Fund's equity exposure is expected to range from 75% to 95% of the Target Fund's NAV with the balance in money market instruments, fixed deposits and/or cash.

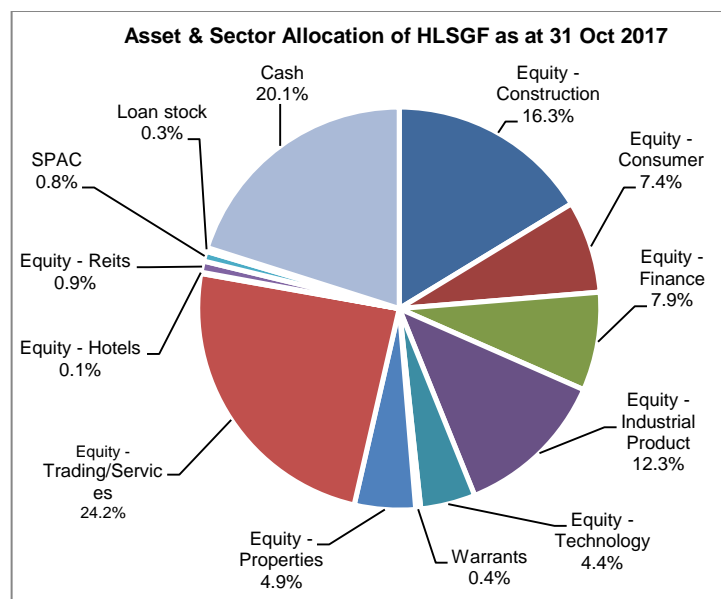
4. Target Market

This fund is suitable for investors who have long term investment time horizon and have a moderate risk profile with tolerance for short-term periods of volatility.

Fund Details

Unit Price (31/10/2017)	: RM1.9748
Fund Size (31/10/2017)	: RM259.6mil
Fund Management Fee	: 1.50% p.a.
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Equity
Fund Inception	: 01 Oct 2012
Benchmark	: FTSE Bursa Malaysia KLCI Index (FBM KLCI)
Frequency of Unit Valuation	: Daily

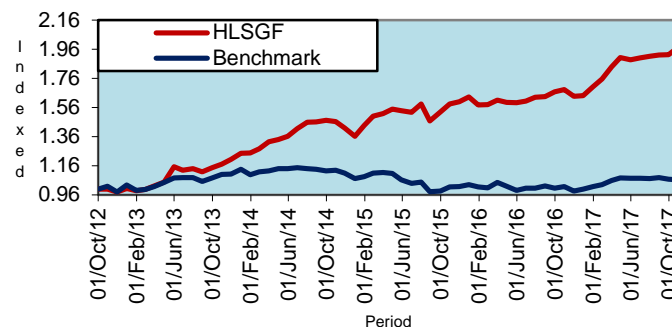
The Company reserves the right to change the Fund Management Fee (%p.a) by giving the Policy Owner ninety (90) days prior written notice.



Top 10 Holdings for HLSGF as at 31 Oct 2017

	%
1. TENAGA NASIONAL BHD	3.1
2. PRESS METAL ALUMINIUM HOLDING BERHAD	2.9
3. GABUNGAN AQRS BHD	2.8
4. SIME DARBY BERHAD	2.6
5. YINSON HOLDINGS BHD	2.5
6. GLOBETRONICS TECHNOLOGY BHD	2.2
7. LBS BINA GROUP BHD	2.1
8. V.S INDUSTRY BHD	2.0
9. INARI AMERTRON BHD	1.8
10. KERJAYA PROSPEK GROUP BHD	1.7
Total Top 10	23.7

Historical Performance



	1 month	YTD	1 Year	3 Years	5 Years	Since Inception
HLSGF	2.80%	20.39%	17.42%	34.90%	97.48%	97.48%
Benchmark	-0.44%	6.47%	4.51%	-5.78%	4.47%	6.37%
Relative	3.24%	13.92%	12.91%	40.68%	93.01%	91.11%

Market Review, Outlook & Strategy relevant to Target Fund

Regional markets fared better in October compared to previous month. MSCI Asia ex-Japan gained 4% in October, led by Korea (+8.5%), India (+7.5%) and Taiwan (+6.6%) driven by a recovery in tech stocks and easing geopolitical tension between China and Korea following the year-long standoff over deployment of anti-missile systems. Following this, both economies agreed to a currency swap agreement, which was key rating catalyst for China-centric Korean equities. Key stocks in Taiwan such as TSMC posted strong capital gains, reversing September's underperformance was attributed to weaker than expected market response for the new iPhone models.

China's 3Q real GDP growth was broadly in line at 6.8%. Other macro-economic data out from China were less positive, as manufacturing MPI softens to 52.4, suggesting a broader based decline in the economy. The 19th National Congress of the Communist Party of China (CPC) was held in October. The main key takeaways from the CPC is that China will continue to focus on supply-side structural reform, highlighting three key themes which are the prevention of major risks, poverty reduction and environment protection. This overall strategy is more or less in-line with the previous leadership team's goals and objectives. In terms of the new leadership line up from the CPC there isn't any big surprises on the appointment of politburo members.

Meanwhile, in Indonesia outflows continued in October. MSCI Indonesia, YTD continue to underperform MSC Asia Ex-Japan by 21%, due to weaker macro indicators as foreign investors anticipated another round of interest rate reduction which could potentially devalue the Rupiah further.

Domestically, the KLCI was flat month on month in October, ignoring positive market driver such as the 7% rebound in crude oil prices. Malaysia remains as a laggard within the region, underperforming MSCI Asia Pacific Ex Japan by 4.3%. Foreigners remain net sellers in Oct, making it the third consecutive month of foreign outflows. Year to date however, inflows remained at RM9.8b. Financials underperformed in October led by Maybank and CIMB, as large stakes were sold in the market which will require some time for the market to absorb. Tenaga however stood out amongst the blue chips, after announcing a change in their dividend policy, lifting their implied yield to ~5%.

Budget 2018 was announced in October, without much fanfare or any market impact, as this year's budget is centred more on raising and improving the welfare of the bottom 40 (B40) with an objective improve lower to middle class household income. Nevertheless, the income support is deemed generous and supportive for overall consumer sentiment and spending which is expected to have a positive multiplier to the broader economy. The government has also remained committed to further fiscal integrity. Budget deficit is expected to decline further to 2.8% next year from 3.05 in 2017. Foreign reserves, grew marginally to USD\$101.4b from USD\$101.2b from previous month

Market Outlook & Fund Strategy

Given that geopolitical tensions from North Korea has subdued, global equities is on track for a stronger close this year. Domestically, the local market strength is likely to persist up until election is called, driven by the 'feel good' factor and as risk appetite for growth stocks have remained strong. Defensive stocks however, in recent months have started to play catch up as investor reposition and rebalance for next year, hence we are adopting a balanced portfolio comprise of a good mix of growth and defensive stocks for the remaining of the year.

Hong Leong Smart Growth Fund (HLSGF)

Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	2.8%	10.5%	-5.7%	-3.9%	-3.0%
HLSGF- Gross	3.3%	27.8%	11.8%	23.1%	2.3%
HLSGF - Net	1.6%	24.1%	9.3%	19.8%	0.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 1 October 2012. The actual investment returns are calculated based on unit price from 1 October 2012 to 31 December 2012.

Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this investment. The following are the detailed explanation of the risk associated to this fund.

1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

7. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
 - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
 - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

Target Fund Details

Kenanga Growth Fund is an Equity fund managed by Kenanga Investors Berhad. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	14.1%	26.4%	9.3%	20.9%	-0.1%

Hong Leong Smart Growth Fund (HLSGF)

Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

Others

Hong Leong Smart Growth Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.