

# Monthly Fund Fact Sheet — October 2017



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# HLA Venture Growth Fund (HLAVGF)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve higher returns than the general stock market by investing into growth stocks which potentially generate more superior returns.

### 2. Investment Strategy & Approach

This fund focuses on growth stocks listed in Bursa Malaysia and/or in any foreign stock exchanges that provide potentially higher capital gains.

### 3. Asset Allocation

The fund may invest up to 95% of its NAV in equities.

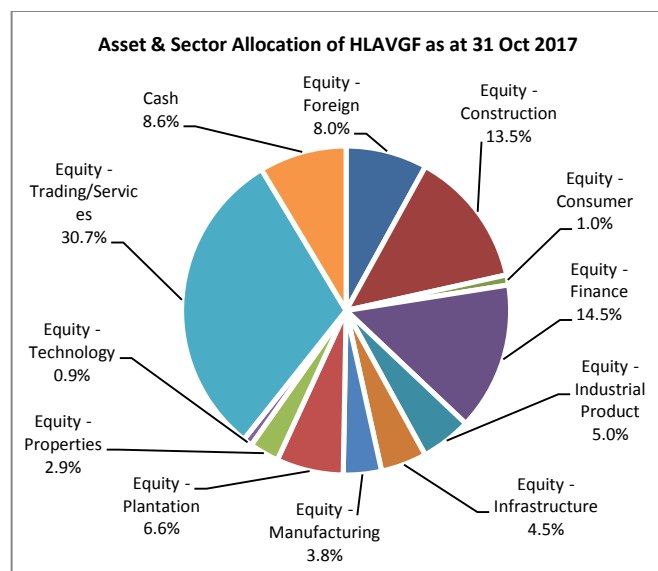
### 4. Target Market

This fund is suitable for investors with moderate to high-risk appetite with a medium to long-term investment horizon.

## Fund Details

Unit Price (31/10/2017)	:RM2.3406
Fund Size (31/10/2017)	:RM416.1mil
Fund Management Fee (effective as at 01/11/2016)	: 1.45% p.a. (capped at 1.50%)
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Equity
Fund Inception	:19 Jan 2000
Benchmark	:FTSE Bursa Malaysia KLCI Index (FBM KLCI)
Frequency of Unit Valuation	:Daily

The Company reserves the right to change the cap of Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice. The Fund Management Fee will be reviewed monthly and will be revised if the previous month end actual asset allocation deviates by more than ten percent (10%) of the initial asset allocation.



## Top 10 Holdings for HLAVGF as at 31 Oct 2017

	%
1. TENAGA	7.9
2. MAYBANK	7.7
3. CIMB	6.9
4. SIME	4.9
5. DIALOG	4.4
6. INARI	3.7
7. YINSON	3.6
8. TENCENT	3.2
9. EFORCE	3.2
10. AXIATA	3.0
<b>Total Top 10</b>	<b>48.5</b>

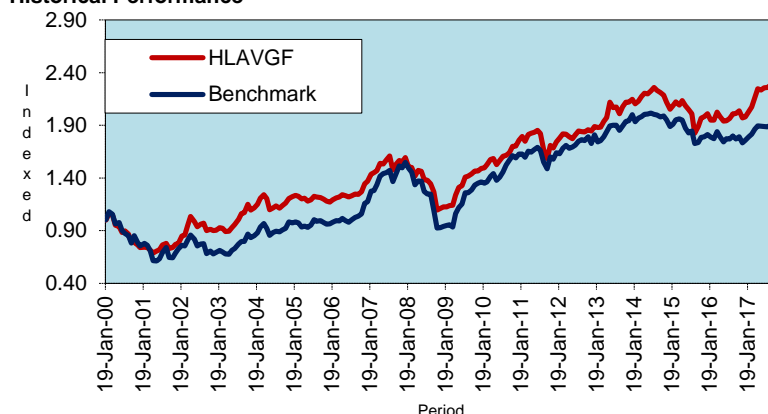
## Hong Leong Assurance Berhad (94613-X)

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## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVGF	2.37%	18.16%	14.81%	26.04%	49.32%	134.06%
Benchmark	-0.44%	6.47%	4.51%	4.47%	23.65%	87.27%
Relative	2.80%	11.69%	10.30%	21.57%	25.67%	46.79%

## Market Review, Outlook & Strategy

Investor optimism in global markets was positive in the month of October. The Dow Jones scaled to a record high on the back of positive economic data combined with the bright outlook for corporate earnings and the highly-anticipated implementation of President Trump's tax reform plan. Despite persistent worries over a possible North Korea missile launch, Asia Pacific markets also performed strongly on the back of upbeat Chinese economic data. The re-election of Shinzo Abe as Japan Prime Minister following the two-thirds wins by the Liberal Democratic Party also boosted markets.

The FBM KLCI, however, bucked the trend as performance lagged its regional peers. This was due to persistent foreign selling which dragged and dampened sentiment. Foreign selling amounted to RM226.3m during the month. As a result, the Ringgit depreciated by 0.3% mom to close at RM4.2320/US\$. Budget 2018 was a non-event for the equity market but nevertheless it met market expectations with a number of "rakyat friendly" initiatives to put more money in the hands of consumers, especially the lower income households. Personal income tax cuts, various cash handouts and the increase in civil servants' overall emoluments should boost domestic consumption. Crude oil prices during the month also jumped by almost 6% mom to reach a high of close to US\$55 a barrel, boosted by Saudi Arabian export cuts in November.

The FBM KLCI was down by 7.7pts (-0.4% mom) to 1,747.92pts in October. The broader market fared better than the FBM KLCI with the FBMMES (Ace market) rising +0.53% mom to 12,597.27 pts. Small-caps fared a lot better in October, with the FBM Small Cap Index rising by +2.85% mom to 17,433.83 pts.

As we move into 2018, the global economy should continue the current growth momentum supported by the still-accommodative monetary policy and moderate inflationary environment. There could be some volatility in regional markets towards year end on the back of the Fed's December FOMC meeting where markets are expecting one rate hike and the introduction of the tax reform bill in November. On the domestic front, we are entering into the third quarter results reporting season where expectations are for fewer negative surprises. Meanwhile, we continue to favour infrastructure related and building material names as Budget 2018 confirms the government's intention to spend in this segment. We are also keeping a close watch of signs of demand recovery in the property and auto sectors as consumer spending may improve with the Budget initiatives to boost consumer consumption.

# HLA Venture Growth Fund (HLAVGF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	10.3%	10.5%	-5.7%	-3.9%	-3.0%
HLAVGF- Gross	10.7%	16.3%	-3.2%	-0.6%	-0.1%
HLAVGF - Net	8.5%	13.6%	-4.4%	-1.9%	-1.5%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Growth Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.



# HLA Venture Blue Chip Fund (HLAVBCF)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve returns comparable to the general stock market by taking average risks, with focus on well-capitalised and financially sound "blue chip" stocks to achieve a balance of capital gains and dividend income.

### 2. Investment Strategy & Approach

This fund provides participation in the stock market without taking excessive risk by focusing on fundamentally strong "blue chip" stocks listed in Bursa Malaysia and/or in any foreign stock exchanges. This fund is suitable for investors with moderate risk tolerance and expects returns that are comparable to the market as represented by the FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI).

### 3. Asset Allocation

The fund may invest up to 95% of its NAV in equities.

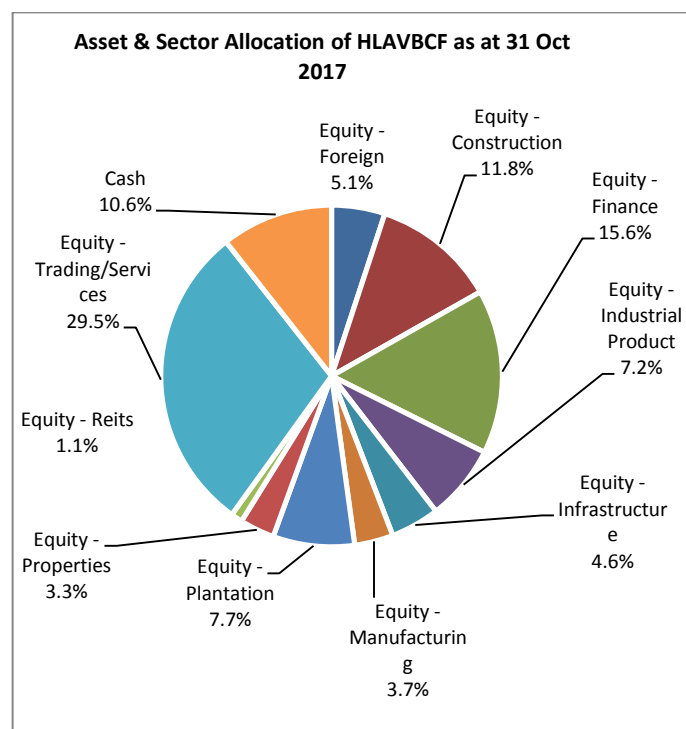
### 4. Target Market

This fund is suitable for investors with moderate risk tolerance and expects returns that are comparable to the market as represented by the FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI).

## Fund Details

Unit Price (31/10/2017)	: RM2.6485
Fund Size (31/10/2017)	: RM217.9mil
Fund Management Fee (effective as at 01/05/2016)	: 1.41% p.a. (capped at 1.50%)
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Equity
Fund Inception	: 19 Jan 2000
Benchmark	: FTSE Bursa Malaysia KLCI Index (FBM KLCI)
Frequency of Unit Valuation	: Daily

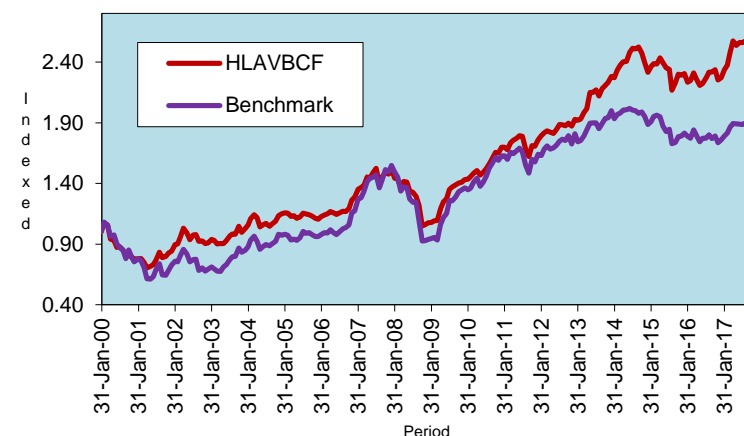
The Company reserves the right to change the cap of Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice. The Fund Management Fee will be reviewed monthly and will be revised if the previous month end actual asset allocation deviates by more than ten percent (10%) of the initial asset allocation.



## Top 10 Holdings for HLAVBCF as at 31 Oct 2017

	%
1. MAYBANK	7.8
2. TENAGA	7.1
3. CIMB	6.7
4. YINSON	6.7
5. SIME	4.7
6. VS	3.9
7. INARI	3.7
8. DIGI	2.9
9. TENCENT	2.7
10. AXIATA	2.5
<b>Total Top 10</b>	<b>48.7</b>

## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVBCF	2.41%	16.68%	13.31%	39.58%	77.64%	164.85%
Benchmark	-0.44%	6.47%	4.51%	4.47%	23.65%	87.27%
Relative	2.85%	10.22%	8.80%	35.10%	54.00%	77.58%

## Market Review, Outlook & Strategy

Investor optimism in global markets was positive in the month of October. The Dow Jones scaled to a record high on the back of positive economic data combined with the bright outlook for corporate earnings and the highly-anticipated implementation of President Trump's tax reform plan. Despite persistent worries over a possible North Korea missile launch, Asia Pacific markets also performed strongly on the back of upbeat Chinese economic data. The re-election of Shinzo Abe as Japan Prime Minister following the two-thirds wins by the Liberal Democratic Party also boosted markets.

The FBM KLCI, however, bucked the trend as performance lagged its regional peers. This was due to persistent foreign selling which dragged and dampened sentiment. Foreign selling amounted to RM226.3m during the month. As a result, the Ringgit depreciated by 0.3% mom to close at RM4.2320/US\$. Budget 2018 was a non-event for the equity market but nevertheless it met market expectations with a number of "rakyat friendly" initiatives to put more money in the hands of consumers, especially the lower income households. Personal income tax cuts, various cash handouts and the increase in civil servants' overall emoluments should boost domestic consumption. Crude oil prices during the month also jumped by almost 6% mom to reach a high of close to US\$55 a barrel, boosted by Saudi Arabian export cuts in November.

The FBM KLCI was down by 7.7pts (-0.4% mom) to 1,747.92pts in October. The broader market fared better than the FBM KLCI with the FBMES (Ace market) rising +0.53% mom to 12,597.27 pts. Small-caps fared a lot better in October, with the FBM Small Cap Index rising by +2.85% mom to 17,433.83 pts.

As we move into 2018, the global economy should continue the current growth momentum supported by the still-accommodative monetary policy and moderate inflationary environment. There could be some volatility in regional markets towards year end on the back of the Fed's December FOMC meeting where markets are expecting one rate hike and the introduction of the tax reform bill in November. On the domestic front, we are entering into the third quarter results reporting season where expectations are for fewer negative surprises. Meanwhile, we continue to favour infrastructure related and building material names as Budget 2018 confirms the government's intention to spend in this segment. We are also keeping a close watch of signs of demand recovery in the property and auto sectors as consumer spending may improve with the Budget initiatives to boost consumer consumption.

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# HLA Venture Blue Chip Fund (HLAVBCF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	10.3%	10.5%	-5.7%	-3.9%	-3.0%
HLAVBF- Gross	11.9%	21.4%	3.2%	1.1%	-0.1%
HLAVBF - Net	9.6%	18.3%	1.5%	-0.4%	-1.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

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This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

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### Exceptional Circumstances

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### Basis of Calculation of Past Performance

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$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

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# HLA Venture Dana Putra (HLAVDP)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve capital growth over the medium to long term.

### 2. Investment Strategy & Approach

This fund focuses on Syariah-approved securities and money market instruments. This is a balanced fund with a medium risk profile.

### 3. Asset Allocation

The fund will invest up to 90% but not less than 40% of its NAV in equities.

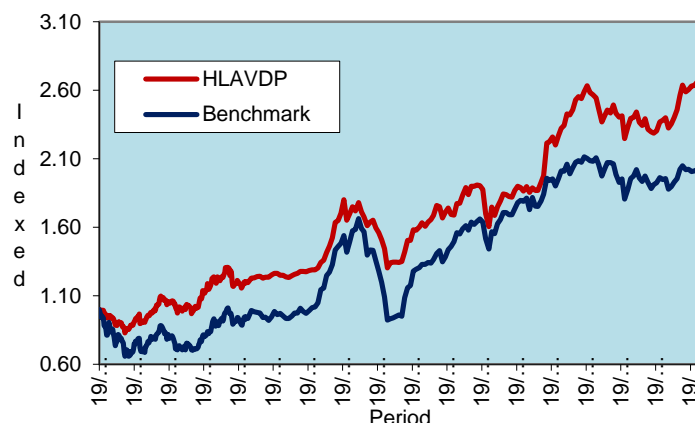
### 4. Target Market

This fund is suitable for investors who are willing to take moderate risk.

## Fund Details

Unit Price (31/10/2017)	: RM2.7372
Fund Size (31/10/2017)	: RM73.5mil
Fund Management Fee (effective as at 01/09/2016)	: 1.40% p.a. (capped at 1.40%)
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Balanced
Fund Inception	: 19 Jul 2000
Benchmark	: FBM EmasShariah Index (KL Shariah Index)
Frequency of Unit Valuation	: Daily

The Company reserves the right to change the cap of Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice. The Fund Management Fee will be reviewed monthly and will be revised if the previous month end actual asset allocation deviates by more than ten percent (10%) of the initial asset allocation.



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLA VDP	2.86%	16.19%	14.02%	44.33%	56.45%	173.72%
Benchmark	2.23%	8.89%	5.64%	13.88%	31.11%	106.59%
Relative	0.63%	7.30%	8.38%	30.45%	25.34%	67.13%

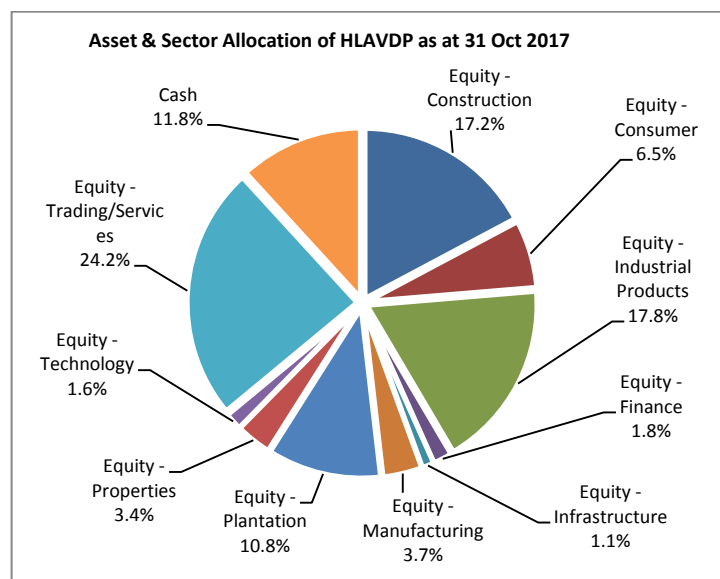
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Top 10 Holdings for HLA VDP as at 31 Oct 2017	%
1. TENAGA	7.8
2. SIME	4.9
3. VS	4.2
4. KERJAYA	3.9
5. INARI	3.7
6. DIGI	3.3
7. ADVCON	3.3
8. QL	3.2
9. YINSON	3.0
10. IOICORP	2.9
<b>Total Top 10</b>	<b>40.2</b>

## Historical Performance

### Hong Leong Assurance Berhad (94613-X)

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## HLA Venture Dana Putra (HLAVDP)

### Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	11.9%	13.3%	-4.2%	2.4%	-6.1%
HLAVDP- Gross	10.0%	32.6%	-1.1%	4.9%	-2.4%
HLAVDP - Net	7.8%	28.6%	-2.4%	3.1%	-3.6%

Net returns are adjusted for tax and fund management fees.

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- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

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The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Dana Putra is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.



# HLA Venture Flexi Fund (HLAVFF)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to provide investors the opportunity to enjoy medium to long-term capital appreciation from the prevailing sectorial and investment themes in Malaysian equities market.

### 2. Investment Strategy & Approach

The fund would be actively managed, rotating between sectors deemed to benefit the most at any given point in time, and would comprise several Core Sectors and Trading / Rotational Sectors which would vary depending on prevailing market conditions. The strategy will be to identify the themes in its early phase to capitalize on its growth. This fund is suitable for aggressive investors who are willing to take higher risk and wish to seek higher returns from a diversified portfolio with thematic investment opportunities.

### 3. Asset Allocation

The fund will invest a minimum of 30% and up to 95% of its NAV in equities.

### 4. Target Market

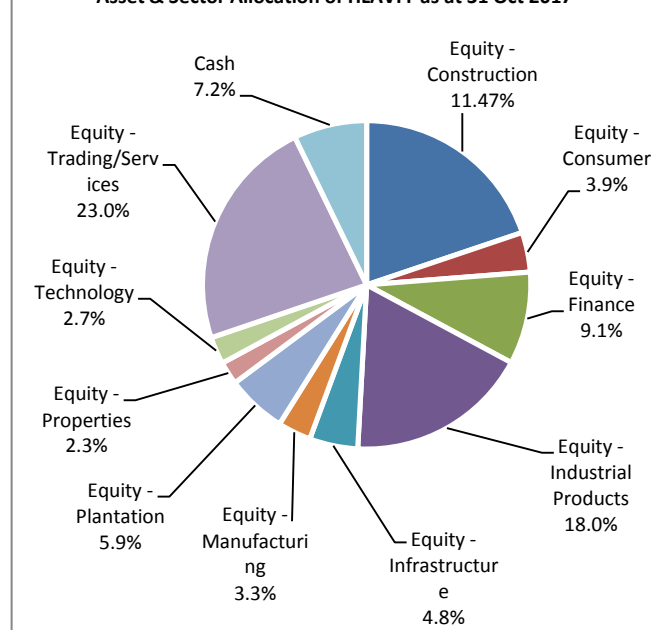
This fund is suitable for aggressive investors who are willing to take higher risk and wish to seek higher returns from a diversified portfolio with thematic investment opportunities.

## Fund Details

Unit Price (31/10/2017)	: RM1.0877
Fund Size (31/10/2017)	: RM44.2mil
Fund Management Fee (effective as at 01/09/2016)	: 1.45% p.a. (capped at 1.48%)
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Equity
Fund Inception	: 06 April 2009
Benchmark	: FTSE Bursa Malaysia KLCI Index (FBM KLCI)
Frequency of Unit Valuation	: Daily

*The Company reserves the right to change the cap of Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice. The Fund Management Fee will be reviewed monthly and will be revised if the previous month end actual asset allocation deviates by more than ten percent (10%) of the initial asset allocation.*

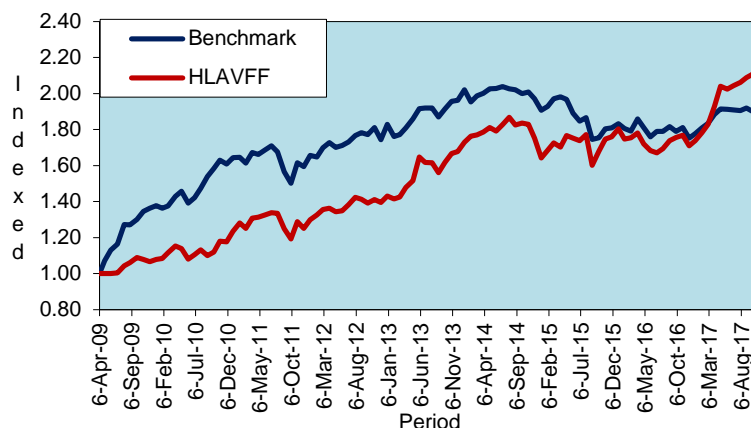
Asset & Sector Allocation of HLAVFF as at 31 Oct 2017



Top 10 Holdings for HLAVFF as at 31 Oct 2017

	%
1. TENAGA	5.1
2. MAYBANK	4.9
3. VS	4.9
4. EFORCE	4.8
5. CIMB	4.2
6. ADVCON	3.9
7. SUCCESS	3.8
8. SIME	3.4
9. INARI	3.2
10. YINSON	3.1
<b>Total Top 10</b>	<b>41.3</b>

Historical Performance



	1 month	YTD	1 year	3 years	5 years	Since Inception
HLAVFF	3.19%	25.18%	22.99%	18.91%	54.04%	117.54%
Benchmark	-0.44%	6.47%	4.51%	-5.78%	4.47%	89.22%
Relative	3.62%	18.71%	18.48%	24.69%	49.57%	28.32%

## Market Review, Outlook & Strategy

Investor optimism in global markets was positive in the month of October. The Dow Jones scaled to a record high on the back of positive economic data combined with the bright outlook for corporate earnings and the highly-anticipated implementation of President Trump's tax reform plan. Despite persistent worries over a possible North Korea missile launch, Asia Pacific markets also performed strongly on the back of upbeat Chinese economic data. The re-election of Shinzo Abe as Japan Prime Minister following the two-thirds wins by the Liberal Democratic Party also boosted markets.

The FBM KLCI, however, bucked the trend as performance lagged its regional peers. This was due to persistent foreign selling which dragged and dampened sentiment. Foreign selling amounted to RM226.3m during the month. As a result, the Ringgit depreciated by 0.3% mom to close at RM4.2320/US\$. Budget 2018 was a non-event for the equity market but nevertheless it met market expectations with a number of "rakyat friendly" initiatives to put more money in the hands of consumers, especially the lower income households. Personal income tax cuts, various cash handouts and the increase in civil servants' overall emoluments should boost domestic consumption. Crude oil prices during the month also jumped by almost 6% mom to reach a high of close to US\$55 a barrel, boosted by Saudi Arabian export cuts in November.

The FBM KLCI was down by 7.7pts (-0.4% mom) to 1,747.92pts in October. The broader market fared better than the FBM KLCI with the FBMMES (Ace market) rising +0.53% mom to 12,597.27 pts. Small-caps fared a lot better in October, with the FBM Small Cap Index rising by +2.85% mom to 17,433.83 pts.

As we move into 2018, the global economy should continue the current growth momentum supported by the still-accommodative monetary policy and moderate inflationary environment. There could be some volatility in regional markets towards year end on the back of the Fed's December FOMC meeting where markets are expecting one rate hike and the introduction of the tax reform bill in November. On the domestic front, we are entering into the third quarter results reporting season where expectations are for fewer negative surprises. Meanwhile, we continue to favour infrastructure related and building material names as Budget 2018 confirms the government's intention to spend in this segment. We are also keeping a close watch of signs of demand recovery in the property and auto sectors as consumer spending may improve with the Budget initiatives to boost consumer consumption.

# HLA Venture Flexi Fund (HLAVFF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	10.3%	10.5%	-5.7%	-3.9%	-3.0%
HLAVFF- Gross	12.7%	24.1%	-3.9%	12.2%	-2.4%
HLAVFF - Net	10.2%	20.8%	-5.0%	9.8%	-3.7%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Flexi Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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### Disclaimer:

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# HLA Value Fund (HLVF)

**Oct 2017**

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve large capital gains by investing in companies that are well-managed and financially stable which are undervalued or at deep discount to their net tangible asset values.

### 2. Investment Strategy & Approach

The strategy is to provide investors an access into a diversified portfolio of value stocks listed on Bursa Malaysia and/or in any foreign stock exchanges that offer potential capital appreciation. The fund may feed into collective investment schemes that meet the fund's objective. At inception, the fund will invest by feeding into Hong Leong Penny Stock Fund ('Target Fund') with the option to increase the number of funds or replace the Target Fund in future. The Target Fund will invest with a value investment strategy across equity securities of all market capitalization level of companies operating in Malaysia. Generally, companies that have valuations at a discount to the market and/or its sector peers are selected. Additionally, the Target Fund may also invest in stocks with market capitalization of up to RM1 billion that are not well covered by equity research houses and stockbrokers.

### 3. Plough Back Mechanism

In the event that the net fund performance is below 5% per annum based on the performance assessment on the last business day of September of each year, an amount equivalent to 0.5% per annum of the fund's Net Asset Value (NAV) will be ploughed back to the fund in four equal weekly payments. The first payment will be due on the first business day of October of each year.

### 4. Asset Allocation

The indicative asset allocation for Hong Leong Penny Stock Fund ('Target Fund') is to invest a minimum of 70% of its NAV in equities and maximum 30% of its NAV in fixed income securities. Generally, HLA Value Fund may invest up to 95% of its NAV in equities.

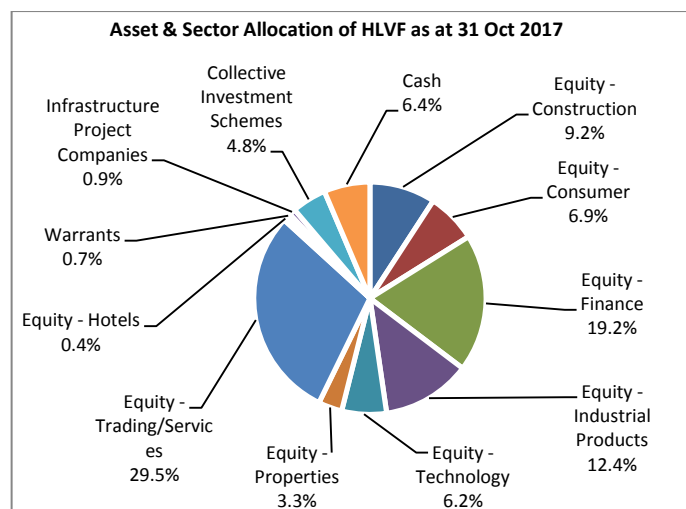
### 5. Target Market

This fund is suitable for investors who have a higher than average risk tolerance level, medium-term investment horizon, and are able to accept the anticipated higher volatility of the fund.

## Fund Details

<b>Unit Price (31/10/2017)</b>	: RM 1.1977
<b>Fund Size (31/10/2017)</b>	: RM 62.1mil
<b>Fund Management Fee (effective as at 01/10/2015)</b>	: 1.45% p.a.
<b>Fund Manager</b>	: Hong Leong Assurance Berhad
<b>Fund Category</b>	: Equity
<b>Fund Inception</b>	: 01 October 2015
<b>Benchmark</b>	: FTSE Bursa Malaysia EMAS
<b>Frequency of Unit Valuation</b>	: Daily

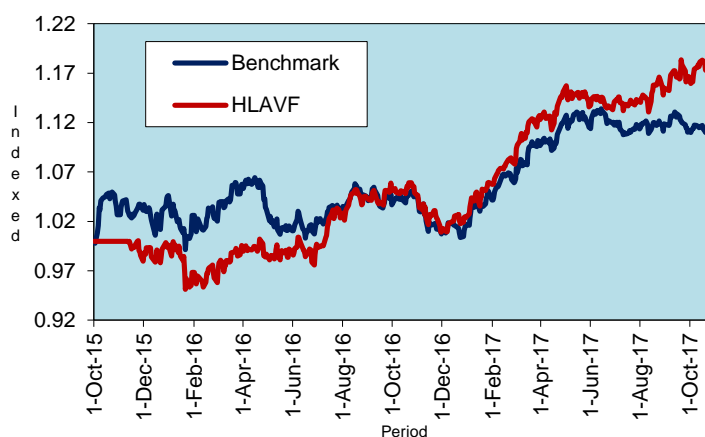
*The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.*



## Top 10 Holdings for HLVF as at 31 Oct 2017

	%
1. PUBLIC BANK BERHAD	5.5
2. TENAGA NASIONAL BERHAD	5.1
3. UMW OIL & GAS CORPORATION BERHAD	4.8
4. LOTTE CHEMICAL TITAN HOLDING BERHAD	4.2
5. GAMUDA BERHAD	3.8
6. BURSA MALAYSIA BERHAD	3.5
7. TELEKOM MALAYSIA BERHAD	3.4
8. SKP RESOURCES BERHAD	3.3
9. MALAYAN BANKING BERHAD	2.9
10. DIALOG GROUP BHD	2.9
<b>Total Top 10</b>	<b>39.4</b>

## Historical Performance



	1 month	6 months	YTD	Since Inception	1 year	2 years
HLVF	2.67%	4.06%	16.96%	19.77%	14.46%	19.77%
Benchmark	0.53%	-0.27%	9.86%	11.74%	6.89%	8.84%
Relative	2.14%	4.33%	7.10%	8.03%	7.57%	10.93%

## Market Review, Outlook & Strategy

During the month, the FTSE BM KLCI declined 0.4% to close at 1,748 points. The broader market outperformed as the FTSE BM EMAS Index rose 0.5% to close at 12,597 points. Small caps outperformed as the FTSE BM Small Cap Index rose 2.9% to close at 17,434 points.

The index closed lower during the month despite the rise in crude oil prices and the announcement of Budget 2018.

On the corporate front, Petronas Chemicals Group Berhad is selling a 50% stake in PRPC Polymers Sendirian Berhad to Saudi Aramco subsidiary. Lotte Chemical Titan Holdings Berhad was issued a stop-work order on its KBR Catalytic Olefins Technology catalytic cracking reactor within its TE3 Project by the Department of Environment. The stop-work order was subsequently lifted.

The Fund will continue to invest in companies that would benefit from superior pricing power and efficient cost management.

**Hong Leong Assurance Berhad (94613-X)**

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## HLA Value Fund (HLVF)

### Actual Annual Investment Returns for the Past Two (2) Calendar Years

Year	2015	2016
Benchmark	4.6%	-2.8%
HLVF - Gross	-0.1%	4.7%
HLVF - Net	-0.4%	2.8%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past two (2) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 1 October 2015. The actual investment returns are calculated based on unit price from 1 October 2015 to 31 December 2015.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

#### 6. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 7. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Target Fund Details

Hong Leong Penny Stock Fund is an Equity fund managed by Hong Leong Asset Management. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	8.1%	19.6%	1.1%	18.8%	3.1%

Source: Hong Leong Asset Management

### Hong Leong Assurance Berhad (94613-X)

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## HLA Value Fund (HLVF)

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

### Others

HLA Value Fund is managed by HLA. Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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# Hong Leong Smart Growth Fund (HLSGF)

Oct 2017

## Fund Features

### 1. Investment Objective

The primary objective of the fund is to provide investors with steady long-term capital growth at moderate risk.

### 2. Investment Strategy & Approach

The strategy is to provide investors an access into a diversified portfolio of growth stocks listed on Bursa Malaysia and/or in any foreign stock exchanges that offer potential capital appreciation at moderate risk. The fund may feed into collective investment schemes that meet the fund's objective. At inception, HLSGF will invest by feeding into Kenanga Growth Fund ("Target Fund") with the option to increase the number of funds or replace the Target Fund in future. The Target Fund's assets are actively invested in a diversified portfolio of Malaysian equity and equity-related securities of companies with sustainable business model that is trading at a discount to its intrinsic value.

### 3. Asset Allocation

Under normal market conditions, the Target Fund's equity exposure is expected to range from 75% to 95% of the Target Fund's NAV with the balance in money market instruments, fixed deposits and/or cash.

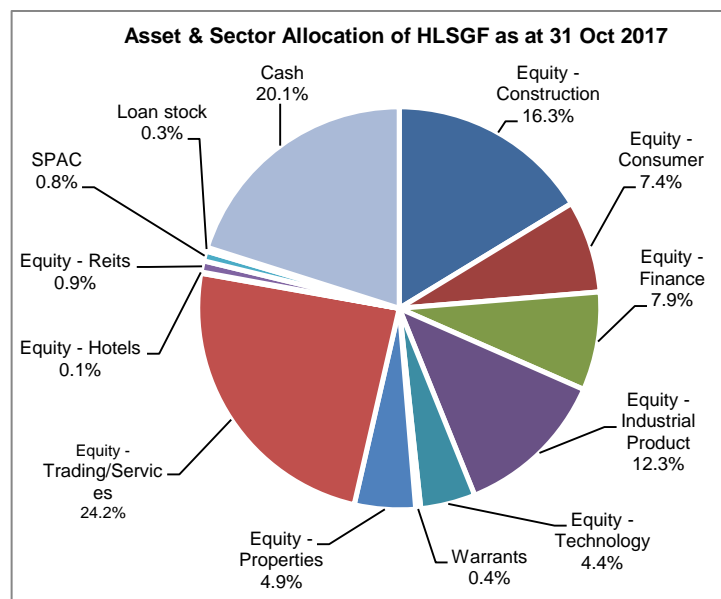
### 4. Target Market

This fund is suitable for investors who have long term investment time horizon and have a moderate risk profile with tolerance for short-term periods of volatility.

## Fund Details

Unit Price (31/10/2017)	: RM1.9748
Fund Size (31/10/2017)	: RM259.6mil
Fund Management Fee	: 1.50% p.a.
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Equity
Fund Inception	: 01 Oct 2012
Benchmark	: FTSE Bursa Malaysia KLCI Index (FBM KLCI)
Frequency of Unit Valuation	: Daily

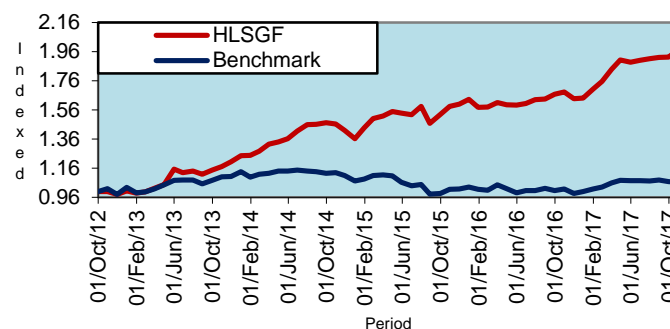
The Company reserves the right to change the Fund Management Fee (%p.a) by giving the Policy Owner ninety (90) days prior written notice.



## Top 10 Holdings for HLSGF as at 31 Oct 2017

	%
1. TENAGA NASIONAL BHD	3.1
2. PRESS METAL ALUMINIUM HOLDING BERHAD	2.9
3. GABUNGAN AQRS BHD	2.8
4. SIME DARBY BERHAD	2.6
5. YINSON HOLDINGS BHD	2.5
6. GLOBETRONICS TECHNOLOGY BHD	2.2
7. LBS BINA GROUP BHD	2.1
8. V.S INDUSTRY BHD	2.0
9. INARI AMERTRON BHD	1.8
10. KERJAYA PROSPEK GROUP BHD	1.7
<b>Total Top 10</b>	<b>23.7</b>

## Historical Performance



	1 month	YTD	1 Year	3 Years	5 Years	Since Inception
HLSGF	2.80%	20.39%	17.42%	34.90%	97.48%	97.48%
Benchmark	-0.44%	6.47%	4.51%	-5.78%	4.47%	6.37%
Relative	3.24%	13.92%	12.91%	40.68%	93.01%	91.11%

## Market Review, Outlook & Strategy relevant to Target Fund

Regional markets fared better in October compared to previous month. MSCI Asia ex-Japan gained 4% in October, led by Korea (+8.5%), India (+7.5%) and Taiwan (+6.6%) driven by a recovery in tech stocks and easing geopolitical tension between China and Korea following the year-long standoff over deployment of anti-missile systems. Following this, both economies agreed to a currency swap agreement, which was key rerating catalyst for China-centric Korean equities. Key stocks in Taiwan such as TSMC posted strong capital gains, reversing September's underperformance was attributed to weaker than expected market response for the new iPhone models.

China's 3Q real GDP growth was broadly in line at 6.8%. Other macro-economic data out from China were less positive, as manufacturing MPI softens to 52.4, suggesting a broader based decline in the economy. The 19th National Congress of the Communist Party of China (CPC) was held in October. The main key takeaways from the CPC is that China will continue to focus on supply-side structural reform, highlighting three key themes which are the prevention of major risks, poverty reduction and environment protection. This overall strategy is more or less in-line with the previous leadership team's goals and objectives. In terms of the new leadership line up from the CPC there isn't any big surprises on the appointment of politburo members.

Meanwhile, in Indonesia outflows continued in October. MSCI Indonesia, YTD continue to underperform MSCI Asia Ex-Japan by 21%, due to weaker macro indicators as foreign investors anticipated another round of interest rate reduction which could potentially devalue the Rupiah further.

Domestically, the KLCI was flat month on month in October, ignoring positive market driver such as the 7% rebound in crude oil prices. Malaysia remains as a laggard within the region, underperforming MSCI Asia Pacific Ex Japan by 4.3%. Foreigners remain were net sellers in Oct, making it the third consecutive month of foreign outflows. Year to date however, inflows remained at RM9.8b. Financials underperformed in October led by Maybank and CIMB, as large stakes were sold in the market which will require some time for the market to absorb. Tenaga however stood out amongst the blue chips, after announcing a change in their dividend policy, lifting their implied yield to ~5%.

Budget 2018 was announced in October, without much fanfare or any market impact, as this year's budget is centred more on raising and improving the welfare of the bottom 40 (B40) with an objective improve lower to middle class household income. Nevertheless, the income support is deemed generous and supportive for overall consumer sentiment and spending which is expected to have a positive multiplier to the broader economy. The government has also remained committed to further fiscal integrity. Budget deficit is expected to decline further to 2.8% next year from 3.05 in 2017. Foreign reserves, grew marginally to USD\$101.4b from USD\$101.2b from previous month.

## Market Outlook & Fund Strategy

Given that geopolitical tensions from North Korea has subdued, global equities is on track for a stronger close this year. Domestically, the local market strength is likely to persist up until election is called, driven by the 'feel good' factor and as risk appetite for growth stocks have remained strong. Defensive stocks however, in recent months have started to play catch up as investor reposition and rebalance for next year, hence we are adopting a balanced portfolio comprise of a good mix of growth and defensive stocks for the remaining of the year.

**Hong Leong Assurance Berhad** (94613-X)

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# Hong Leong Smart Growth Fund (HLSGF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	2.8%	10.5%	-5.7%	-3.9%	-3.0%
HLSGF- Gross	3.3%	27.8%	11.8%	23.1%	2.3%
HLSGF - Net	1.6%	24.1%	9.3%	19.8%	0.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 1 October 2012. The actual investment returns are calculated based on unit price from 1 October 2012 to 31 December 2012.

## Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this investment. The following are the detailed explanation of the risk associated to this fund.

### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### 7. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

## Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

## Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

## Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

## Target Fund Details

Kenanga Growth Fund is an Equity fund managed by Kenanga Investors Berhad. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	14.1%	26.4%	9.3%	20.9%	-0.1%

## Hong Leong Smart Growth Fund (HLSGF)

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

### Others

Hong Leong Smart Growth Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

# HLA Venture Global Fund (HLAVGLF)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is provide investors with steady growth and consistency in income return over a medium to long term investment horizons by investing into global equities.

### 2. Investment Strategy & Approach

This fund will initially invest in, but not limited to Hong Leong Asia-Pacific Dividend Fund and Hong Leong Strategic Fund that uses equity, fixed income and money market instruments as their underlying assets. This fund will seek to diversify its investment geographically and by asset classes i.e. global equity of companies involved in the extraction, processing, transportation and distribution of natural resources, high dividend yield equities in Asia Pacific region (excluding Japan), global equities and/or local equities.

### 3. Asset Allocation

The fund will invest up to 95% of its NAV into selected unit trust funds.

### 4. Target Market

This fund is suitable for investors with moderate to high-risk appetite with a medium to long-term investment horizon.

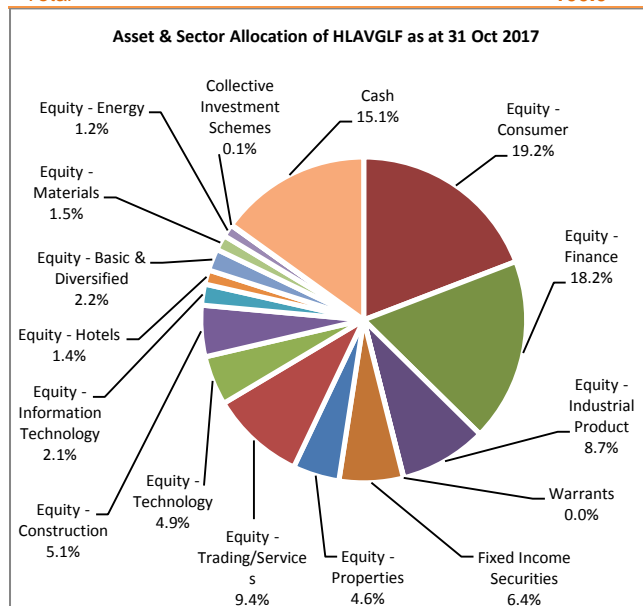
## Fund Details

Unit Price (31/10/2017)	:RM1.3574
Fund Size (31/10/2017)	:RM30.1mil
Fund Management Fee	:1.29% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Equity
Fund Inception	: 02 April 2007
Benchmark	:MSCI AC Asia Pacific ex Japan + MSCI ACWI Index + RAM Quantshop MGS ALL
Frequency of Unit Valuation	:Daily

*The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.*

## Asset Allocation for HLAVGLF as at 31 Oct 2017

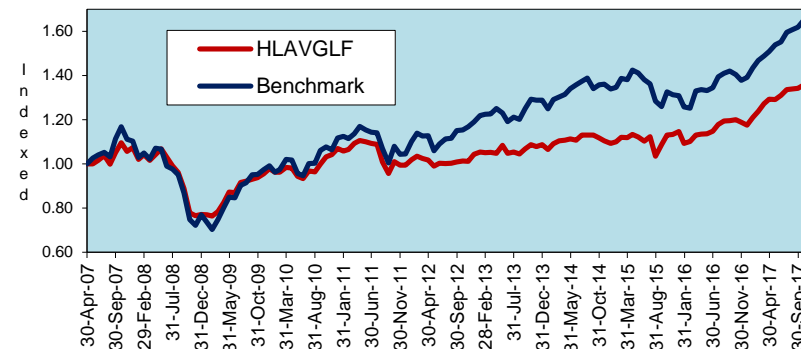
Hong Leong Asia-Pacific Dividend Fund	55.0
Hong Leong Strategic Fund	43.6
Cash	1.4
<b>Total</b>	<b>100.0</b>



## Top 10 Holdings for HLAVGLF as at 31 Oct 2017

	%
1. GII Murabahah – 2025	4.8
2. Oceancash Pacific Berhad	2.2
3. RHB Bank Berhad	2.2
4. Airasia X Berhad	2.2
5. Kingboard Chemical Holdings Limited	2.2
6. China Huarong Asset Management Co Ltd	2.2
7. BOC Aviation Ltd	2.1
8. Dali Foods Group Company Ltd	2.1
9. IGG Inc	2.1
10. Far East Horizon Ltd	2.1
<b>Total Top 10</b>	<b>24.2</b>

## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVGLF	1.13%	15.50%	13.12%	33.96%	23.94%	35.74%
Benchmark	2.07%	18.74%	17.67%	43.15%	41.37%	65.14%
Relative	-0.93%	-3.24%	-4.55%	-9.19%	-17.43%	-29.40%

## Market Review, Outlook & Strategy relevant to Target Fund

### Equity Review

**Global-** Strong corporate earnings continued to drive the US stock market higher each week. Corporate results were strong and have been beating expectations across the various sectors, in particular the technology sector. Positive gross domestic product (GDP) numbers and improving employment numbers in Europe also helped propel the equity market higher. The Dow Jones Industrial Average Index rose 4.3% and the broader S&P 500 Index rose 2.2%. The Euro Stoxx Index rose 2.2% and the FTSE 100 Index rose 1.6%.

**Asia Pac-** Regional markets resumed its upward trend after taking a short breather last month. Japan and India posted the largest gains during the month while Malaysia and China were laggards. India market rose on the back of encouraging economic data and the announcement by the government to recapitalize the state-owned banks. Korea market also performed strongly due to expectations of better relations with China and possible resolution of the Terminal High Altitude Area Defense (THAAD) related impasse.

**Malaysia-** The local market was the worst performing market in the region despite the rise in crude oil prices and the announcement of Budget 2018. The FTSE BM KLCI declined 0.4% to close at 1,748 points. The broader market outperformed as the FTSE BM EMAS Index rose 0.5%. Small Caps outperformed as the FTSE BM Small Cap Index rose 2.9% to close at 17,434 points.

### Outlook & Strategy

**Global-** Economic data in the US suggest the strong economic growth is broad-based while the effects from the recent hurricane activities have been muted. The Fed is expected to raise rates again in December. The European Central Bank (ECB) announced an extension of the bank's quantitative easing programme for nine more months to September 2018 as inflation expectations remain muted. However, economic outlook remains positive as unemployment rate fell to an eight-year low of 8.9% and Manufacturing Purchasing Managers' Index (PMI) reading came in strongly.

**Asia Pac-** China held its 19th National Party Congress at which a change in focus from numerical growth targets to qualitative measures in terms of policy matters was observed. In Japan, incumbent Prime Minister Shinzo Abe won Japan's snap election, implying continuity for the Japanese economic and political landscape. For our investment portfolios, we look to increase exposure in countries or sectors that will benefit from improving economic growth.

**Malaysia-** Malaysia market may experience some volatility as it is a major results season. We maintain our preference for blue-chip stocks that are trading at attractive levels, selected construction and consumer stocks that may benefit from government pump-priming.

### Fixed Income Review and Outlook

The US Treasuries weakened amidst progress in Trump's tax reform agenda and the Federal Reserve's (Fed) hawkish stance ahead of the expected rate hike in December. Domestically, the government bond market remained bearish ahead of the 2018 Budget although some buying activities were spotted mostly along the belly of the curve. In the Budget Speech, the government maintained its fiscal consolidation path by presenting a budget which targeted to lower deficit to 2.80%, a marginal improvement from the 3.00% expected in 2017. During the month of October, the 7 and 30-year benchmark Malaysian Government Securities (MGS) garnered a low bid-to-cover of approximately 1.6 times whilst the 20-year benchmark Government Investment Issue (GII) was better supported with a bid-to-cover of 2.1 times. In the primary corporate bond space, Southern Power Generation Sendarian Berhad and Cagamas Berhad tapped the primary market with an issue size of RM3.6 billion and RM840 million respectively.

In the near term, key events for the upcoming month include the next Fed Chair appointment and the non-farm payroll for October. In the 2018 Budget, the government projected a stronger GDP growth of 5.0-5.5% in 2018, driven mainly by resilient domestic demand amid a favourable external sector. We expect Bank Negara Malaysia (BNM) to maintain its policy rate for the remainder of the year and for the US Fed to hike at the end of the year. We look to remain defensive in the sovereign bond market but may add on any market dip. We are constructive in the corporate bond space.

**Hong Leong Assurance Berhad (94613-X)**

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Customer Service Hotline 03-7650 1288 Customer Service Hotfax 03-7650 1299

## HLA Venture Global Fund (HLAVGLF)

### Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	14.0%	8.3%	3.9%	-2.2%	6.2%
HLAVGLF- Gross	6.8%	6.0%	1.9%	6.7%	4.2%
HLAVGLF - Net	5.0%	4.2%	0.5%	4.9%	2.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

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The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

#### 7. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by us but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.



# HLA Venture Global Fund (HLAVGLF)

## Target Fund Details

1. Hong Leong Asia-Pacific Dividend Fund is an Equity fund managed by HLAM. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	15.2%	-4.8%	-1.0%	6.5%	1.8%

2. Hong Leong Strategic Fund is a Mixed Assets fund managed by HLAM. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	4.9%	14.5%	-0.7%	4.3%	4.8%

Source: Hong Leong Asset Management Berhad (HLAM)

Note: Hong Leong Global Resources Income Fund has been liquidated on 17 April 2014.

## Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying target funds, past performance is calculated after adjusting for distribution and/or additional units, if any.

## Others

HLA Venture Global Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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## Disclaimer:

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# HLA Venture Managed Fund (HLAVMF)

**Oct 2017**

## Fund Features

### 1. Investment Objective

The objective of the fund is aim to provide investors with prospects for long-term capital appreciation through diversification in various capital instruments including equity, government securities, private debt securities, money market instruments and foreign assets as well as derivatives. This fund aims to outperform the benchmark comprising of FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI) and Maybank 12-month fixed deposit rate in a ratio of 50:50.

### 2. Investment Strategy & Approach

This fund will participate in both fixed income and equity markets as well as benchmarked against the FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI) and Maybank 12-month fixed deposit rate in equal proportion. This fund is suitable for investors who are willing to take moderate risk.

### 3. Asset Allocation

The fund will invest up to a maximum 50% of its NAV in equities.

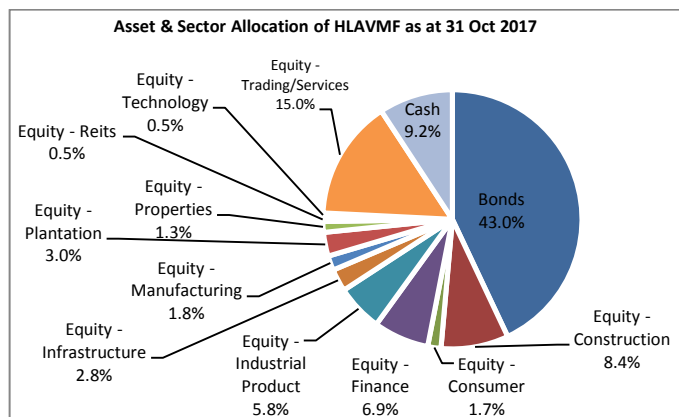
### 4. Target Market

This fund is suitable for investors who are willing to take moderate risk.

## Fund Details

<b>Unit Price (31/10/2017)</b>	:RM2.1851
<b>Fund Size (31/10/2017)</b>	:RM221.7mil
<b>Fund Management Fee (effective as at 01/09/2015)</b>	: 1.17% p.a. (capped at 1.25%)
<b>Fund Manager</b>	:Hong Leong Assurance Berhad
<b>Fund Category</b>	:Managed
<b>Fund Inception</b>	:07 April 2004
<b>Benchmark</b>	:50% FTSE Bursa Malaysia KLCI Index (FBM KLCI)&50% 12-month Fixed Deposit Interest Rates
<b>Frequency of Unit Valuation</b>	:Daily

*The Company reserves the right to change the cap of Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice. The Fund Management Fee will be reviewed monthly and will be revised if the previous month end actual asset allocation deviates by more than ten percent (10%) of the initial asset allocation.*



## Top 10 Holdings for HLAVMF as at 31 Oct 2017

		%
1. TENAGA	EQ	5.4
2. MAYBANK	EQ	3.9
3. MALAYAN BANKING BERHAD 2 6.30% 25/9/2018	FI	3.5
4. ALLIANCE BANK MALAYSIA BHD 5.65% 18/12/2020	FI	3.2
5. MALAYSIA AIRPORTS HOLDINGS 5.75% 13/12/2024	FI	3.2
6. CIMB	EQ	3.1
7. VS	EQ	2.5
8. RHB BANK BERHAD 4.4% 30/11/2017	FI	2.7
9. CIMB GROUP HOLDING 2 5.80% 25/5/2021	FI	2.3
10. BGSM MANAGEMENT S/B 5.25% 24/12/2020	FI	2.3
<b>Total Top 10</b>		<b>32.1</b>

FI : Fixed Income

EQ : Equities

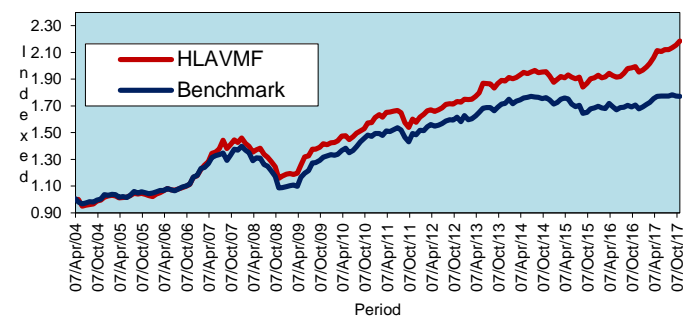
**Hong Leong Assurance Berhad** (94613-X)

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## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVMF	1.41%	11.07%	9.53%	26.08%	51.14%	118.51%
Benchmark	-0.13%	4.72%	3.88%	9.66%	28.82%	76.43%
Relative	1.53%	6.35%	5.65%	16.42%	22.32%	42.08%

## Market Review, Outlook & Strategy - Equities Market

Investor optimism in global markets was positive in the month of October. The Dow Jones scaled to a record high on the back of positive economic data combined with the bright outlook for corporate earnings and the highly-anticipated implementation of President Trump's tax reform plan. Despite persistent worries over a possible North Korea missile launch, Asia Pacific markets also performed strongly on the back of upbeat Chinese economic data. The re-election of Shinzo Abe as Japan Prime Minister following the two-thirds wins by the Liberal Democratic Party also boosted markets.

The FBM KLCI, however, bucked the trend as performance lagged its regional peers. This was due to persistent foreign selling which dragged and dampened sentiment. Foreign selling amounted to RM226.3m during the month. As a result, the Ringgit depreciated by 0.3% mom to close at RM4.2320/US\$. Budget 2018 was a non-event for the equity market but nevertheless it met market expectations with a number of "rakyat friendly" initiatives to put more money in the hands of consumers, especially the lower income households. Personal income tax cuts, various cash handouts and the increase in civil servants' overall emoluments should boost domestic consumption. Crude oil prices during the month also jumped by almost 6% mom to reach a high of close to US\$55 a barrel, boosted by Saudi Arabian export cuts in November.

The FBM KLCI was down by 7.7pts (-0.4% mom) to 1,747.92pts in October. The broader market fared better than the FBM KLCI with the FBMMES (Ace market) rising +0.53% mom to 12,597.27 pts. Small-caps fared a lot better in October, with the FBM Small Cap Index rising by +2.85% mom to 17,433.83 pts.

As we move into 2018, the global economy should continue the current growth momentum supported by the still-accommodative monetary policy and moderate inflationary environment. There could be some volatility in regional markets towards year end on the back of the Fed's December FOMC meeting where markets are expecting one rate hike and the introduction of the tax reform bill in November. On the domestic front, we are entering into the third quarter results reporting season where expectations are for fewer negative surprises. Meanwhile, we continue to favour infrastructure related and building material names as Budget 2018 confirms the government's intention to spend in this segment. We are also keeping a close watch of signs of demand recovery in the property and auto sectors as consumer spending may improve with the Budget initiatives to boost consumer consumption.

## Market Review, Outlook & Strategy - Fixed Income Market

In the month of October, MGS yields were gyrating in the first half of the month taking the cue from US Treasuries (UST). Generally, UST traded range bound due to risk aversion on the back of a potential Fed rate hike, uncertainty over the next Fed chair replacement, US tax reform as well as continued geopolitical tension and the suspension of the Independence Referendum by Catalonia. However by the second half of the month, UST yields tilted towards an upward bias which also explained the foreign outflows in local govies. Market then reversed in the last 2 days of the month after reports of President Trump favouring a more dovish Jerome Powell to chair the Fed emerged, overshadowing the strong Q3 US GDP number. This also halted the USD rally and saw other currencies strengthening. Hence, sentiment turned positive once again for the MYR market as local bonds were well bid on the front end of the curve up to 10Y in maturities while MYR strengthened slightly to trade at RM/USD4.2375 levels.

Locally, market players preferred to stay sidelined or be on the offer side just before the end of the month. MGS yields spiked up as foreign selling took place amid low liquidity in the market. As such, participation in the 30 years MGS auction at month end was affected. Demand was tepid and the 30 year bond closed at its highest yield of 5%, last seen in November 2016. Post auction, trades were muted as investors were cautious ahead of Budget 2018. GDP growth of 5.2%-5.7% in 2017 and 5.0%-5.5% in 2018 was projected with fiscal deficit anticipated to contract to 2.8% of GDP in 2018 from 3.0% in 2017.

In the corporate bonds space, demand was still healthy despite the selloff in MGS. However, PDS were trading at higher yields tracking the movement of MGS. Interest was mainly on the AA rated papers for yield pick-up followed by GG and AAA rated papers. During the month, Imitiaz, Southern Power Generation (SPG), Perbadanan Prima Malaysia and Cagamas Berhad tapped the primary market. The demand was not as strong compared to the previous month with the exception of SPG, as investors were seeking for yield enhancement for their portfolio and sectoral diversification.

The key events to be observed in the month of November are the upcoming FOMC, BoE's Monetary Policy Meeting, nomination of Fed chair and the Non-Farm Payroll number. The movement of US Treasuries and MYR performance will continue to be the key influence on the direction of MGS movement. We are of the view that once the next Fed chair is formally announced, there will better clarity on the direction of the Fed rate going forward. Nevertheless, with the expectation of one more Fed rate hike for the year and the wild card on next year's monetary policy stance as well as impact of Fed tapering its balance sheet, the bond market will remain volatile with upward bias on rates. Our short term strategy is to look for opportunities in the foreign bond space & govies when the levels are attractive.

# HLA Venture Managed Fund (HLAVMF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	7.0%	7.3%	-2.6%	-1.3%	-0.8%
HLAVMF - Gross	10.3%	11.4%	-0.7%	4.3%	3.4%
HLAVMF - Net	8.3%	9.3%	-1.9%	2.7%	2.0%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

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#### 3. Credit Risk

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### Risk Management

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### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
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  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Managed Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

# HLA Venture Income Fund (HLAVIF)

Oct 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve high principal security and steady income by investing in fixed-income instruments. Returns will be comparable to prevailing interest rates but correspondingly, the risks will be significantly lower than that for equities investment.

### 2. Investment Strategy & Approach

This fund focuses on fixed income securities and money market instruments as well as benchmarked against Maybank's 3 months fixed deposit rate. This fund is suitable for investors who have low to moderate risk profile.

### 3. Asset Allocation

The fund will invest up to 100% of its NAV in fixed income instruments.

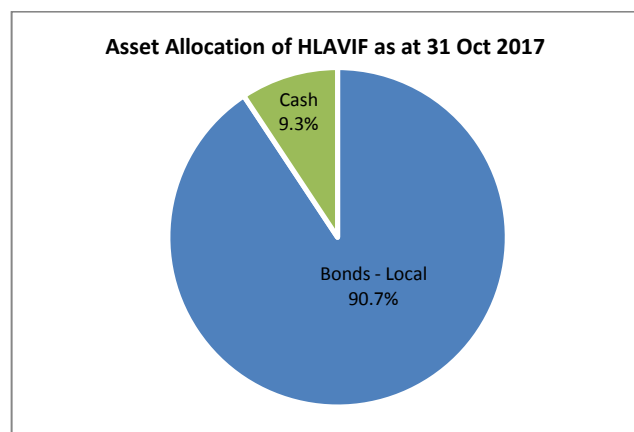
### 4. Target Market

This fund is suitable for investors who have low to moderate risk profile

## Fund Details

Unit Price (31/10/2017)	:RM2.223
Fund Size (31/10/2017)	:RM128.7mil
Fund Management Fee	: 0.50% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Bond
Fund Inception	:19 Jan 2000
Benchmark	:3-month Fixed Deposit Interest Rates
Frequency of Unit Valuation	:Daily

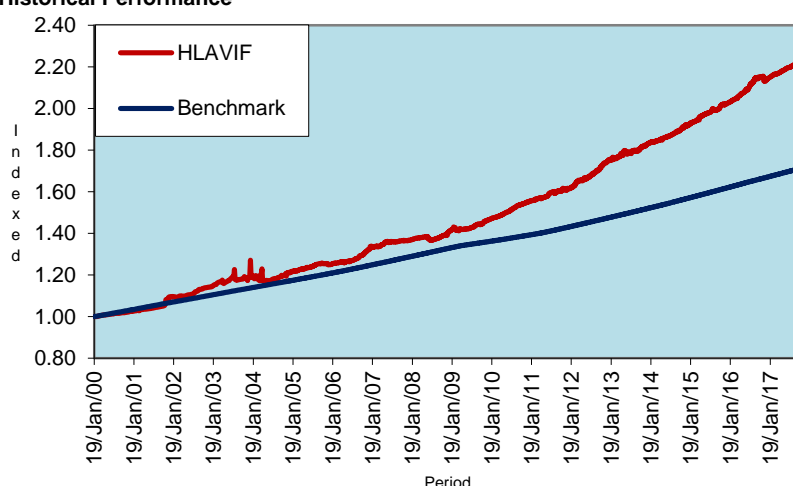
The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.



## Top 10 Holdings for HLAVIF as at 31 Oct 2017

	%
1. MALAYAN BANKING BERHAD 2 6.30% 25/09/2018	7.2
2. ALLIANCE BANK MALAYSIA BHD 5.65% 18/12/2020	6.4
3. UEM SUNRISE BHD 4.60% 13/12/2018	5.1
4. CIMB GROUP HOLDING 2 5.80% 25/5/2021	4.0
5. BGSM MANAGEMENT S/B 5.25% 24/12/2020	4.0
6. BERJAYA LAND BHD 4.85% 16/12/2019	4.0
7. GAMUDA BERHAD 2 4.62% 23/4/2021	4.0
8. HONG LEONG BANK 2 4.80% 24/06/2019	3.9
9. PUTRAJAYA HOLDINGS BERHAD 2 4.58% 26/5/2026	3.9
10. RHB BANK BERHAD 3 4.40% 30/11/2017	3.9
<b>Total Top 10</b>	<b>46.4</b>

## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVIF	0.14%	3.68%	3.30%	28.77%	62.77%	122.30%
Benchmark	0.26%	2.53%	3.03%	16.71%	33.73%	71.35%
Relative	-0.12%	1.15%	0.27%	12.05%	29.04%	50.95%

## Market Review

In the month of October, MGS yields were gyrating in the first half of the month taking the cue from US Treasuries (UST). Generally, UST traded range bound due to risk aversion on the back of a potential Fed rate hike, uncertainty over the next Fed chair replacement, US tax reform as well as continued geopolitical tension and the suspension of the Independence Referendum by Catalonia. However by the second half of the month, UST yields tilted towards an upward bias which also explained the foreign outflows in local govies. Market then reversed in the last 2 days of the month after reports of President Trump favouring a more dovish Jerome Powell to chair the Fed emerged, overshadowing the strong Q3 US GDP number. This also halted the USD rally and saw other currencies strengthening. Hence, sentiment turned positive once again for the MYR market as local bonds were well bid on the front end of the curve up to 10Y in maturities while MYR strengthened slightly to trade at RM/USD4.2375 levels.

Locally, market players preferred to stay sidelined or be on the offer side just before the end of the month. MGS yields spiked up as foreign selling took place amid low liquidity in the market. As such, participation in the 30 years MGS auction at month end was affected. Demand was tepid and the 30 year bond closed at its highest yield of 5%, last seen in November 2016. Post auction, trades were muted as investors were cautious ahead of Budget 2018. GDP growth of 5.2%-5.7% in 2017 and 5.0%-5.5% in 2018 was projected with fiscal deficit anticipated to contract to 2.8% of GDP in 2018 from 3.0% in 2017.

In the corporate bonds space, demand was still healthy despite the selloff in MGS. However, PDS were trading at higher yields tracking the movement of MGS. Interest was mainly on the AA rated papers for yield pick-up followed by GG and AAA rated papers. During the month, Imtiaz, Southern Power Generation (SPG), Perbadanan Prima Malaysia and Cagamas Berhad tapped the primary market. The demand was not as strong compared to the previous month with the exception of SPG, as investors were seeking for yield enhancement for their portfolio and sectoral diversification.

## Market Outlook & Strategy

The key events to be observed in the month of November are the upcoming FOMC, BoE's Monetary Policy Meeting, nomination of Fed chair and the Non-Farm Payroll number. The movement of US Treasuries and MYR performance will continue to be the key influence on the direction of MGS movement. We are of the view that once the next Fed chair is formally announced, there will better clarity on the direction of the Fed rate going forward. Nevertheless, with the expectation of one more Fed rate hike for the year and the wild card on next year's monetary policy stance as well as impact of Fed tapering its balance sheet, the bond market will remain volatile with upward bias on rates. Our short term strategy is to look for opportunities in the foreign bond space & govies when the levels are attractive.



# HLA Venture Income Fund (HLAVIF)

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	3.1%	3.1%	3.2%	3.2%	3.1%
HLAVIF- Gross	10.0%	5.4%	5.8%	6.5%	6.9%
HLAVIF - Net	8.7%	4.5%	4.8%	5.5%	5.8%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
 plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Income Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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### Disclaimer:

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# HLA EverGreen Funds

Oct 2017

## Fund Features

### 1. Investment Objective

The fund is designed to provide investors with principal and enhanced profit protection via a systematic investment in a globally diversified multi asset (equities, currency, rates, commodities, property, hedge fund strategies) long short strategy.

### 2. Investment Strategy & Approach

The main investment strategy is executed via portfolio optimization methodology. The fund is open ended with defined maturity date. The investment execution is accomplished via a Floating Rate Negotiable Instrument of Deposits ("FRNID") issued by CIMB Bank Berhad.

The FRNID is principal protected at maturity by CIMB Bank. The FRNID dynamically adjusts its exposure to the strategy, such as to reduce exposure when the strategy has negative performance and increase exposure when it has positive performance.

### 3. Asset Allocation

The fund will invest in a FRNID.

### 4. Target Market

The fund is suitable for investors who wish to engage in long-term wealth-planning, such as for children's education, retirement planning or wealth-building for future generations, whereby the investor's return on their lifetime of investments will be safely locked at fund maturity.

## Fund Details

<b>Fund Management Fee</b>	:	HLA EverGreen 2023 Fund HLA EverGreen 2025 Fund	:	0%*p.a.	HLA EverGreen 2028 Fund HLA EverGreen 2030 Fund HLA EverGreen 2035 Fund	:	1.30% p.a.
<b>Fund Manager</b>	:	Hong Leong Assurance Berhad					
<b>Fund Inception</b>	:	28 Dec 2010					
<b>Benchmark</b>	:	3-month Klibor + 2.65%					
<b>Frequency of Unit Valuation</b>	:	Weekly					

*The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.*

*\*The Company shall cease to charge the Fund Management Fee for HLA EverGreen 2023 and HLA EverGreen 2025 with effective from 22 Jan 2016 and 5 July 2016 respectively.*

## Other Details

Fund Name	Unit Price (31/10/2017)	Fund Size (31/10/2017)	Fund Maturity Date	Minimum Guaranteed Unit Price at Fund Maturity (before tax)
HLA EverGreen 2023 Fund	: RM0.9765	RM26.36 mil	26 Dec 2023	1.2358
HLA EverGreen 2025 Fund	: RM0.9325	RM7.35 mil	26 Dec 2025	1.2670
HLA EverGreen 2028 Fund	: RM0.8845	RM7.52 mil	26 Dec 2028	1.3136
HLA EverGreen 2030 Fund	: RM0.8689	RM25.15 mil	26 Dec 2030	1.3446
HLA EverGreen 2035 Fund	: RM0.8618	RM391.69 mil	26 Dec 2035	1.4221

The Minimum Guaranteed Unit Price at Fund Maturity before tax will attract a portion of tax which has yet to be provided for. The further tax adjustment is the difference of tax payable on the capital gains of the funds determined at funds maturity and tax which has been provided for the funds through weekly unit pricing. The unit prices published weekly are on after tax basis.

## Market Review (by CIMB Bank Berhad)

Max InvestSave increased by 3.91% in the reported period with seven out of eleven Underlying Assets moving in tandem with the Effective Max InvestSave Weightings. Gains were mainly due to the appreciation of American, European, and Japanese Equities where positive weightings were held by the Effective Max InvestSave Weightings.

It was the same old story for American Equities in October 2017 as the S&P 500 index registered weekly increases for seven consecutive weeks by the end of the month. Along the way, the major indices (S&P, Nasdaq, Dow Jones) posted record highs on multiple occasions during the month. US stocks have been spurred by sentiments on the potential tax cuts proposed by President Trump as well as the recovery of the global economy. With tech stocks rallying after announcing favourable earnings, valuations of shares on the S&P 500 index are at their highest since the dotcom bubble. The President is also due to announce a new Federal Reserve chairman to be at the helm of the Fed next year. Meanwhile, the Fed decided to keep the benchmark interest rate constant, in line with the consensus target of a hike in December instead. In Europe, the economy managed to expand for the 18th successive quarter. Even as inflation for October unexpectedly slowed, European equities appear to be in good shape as the Euro STOXX 600 index is on pace to have its best year since 2013. Furthermore, the European Central Bank has discussed tapering their bond buyback program starting from the beginning of 2018 as a sign that the economy may no longer need as much assistance as it did during the recession.

Japanese equities also had a good month as the Nikkei 225 index breached the 22,000 mark for the first time since 1996 after enjoying gains for seven weeks in a row. The Bank of Japan also decided to keep the benchmark interest rate unchanged during their most recent meeting. Oil prices were buoyed by statements from the Russian President and Saudi Arabian Prince on the need to maintain supply cuts beyond March 2018. OPEC members are expected to follow suit in next month's meeting. The price of Brent crude surpassed USD60/barrel for the first time since July 2015.

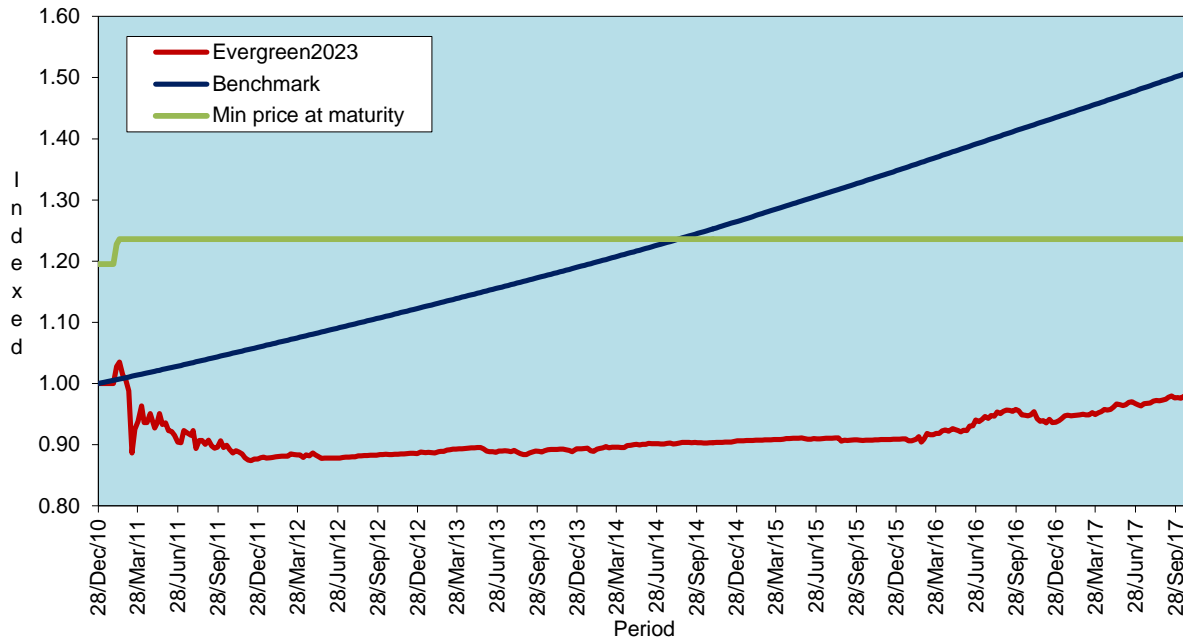
## Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index

Fund	HLA EverGreen 2023	HLA EverGreen 2025	HLA EverGreen 2028	HLA EverGreen 2030	HLA EverGreen 2035
Avg Exposure of Maximum Assurance FRNID to Max InvestSave PSSIA-i 30Y	0.00%	0.00%	0.00%	8.14%	25.58%
Exposure of MaxInvestSave PSSIA-i 30Y to CIMB EverGreen Index	103.53%				
Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index in Oct2017	0.00%	0.00%	0.00%	8.43%	26.48%

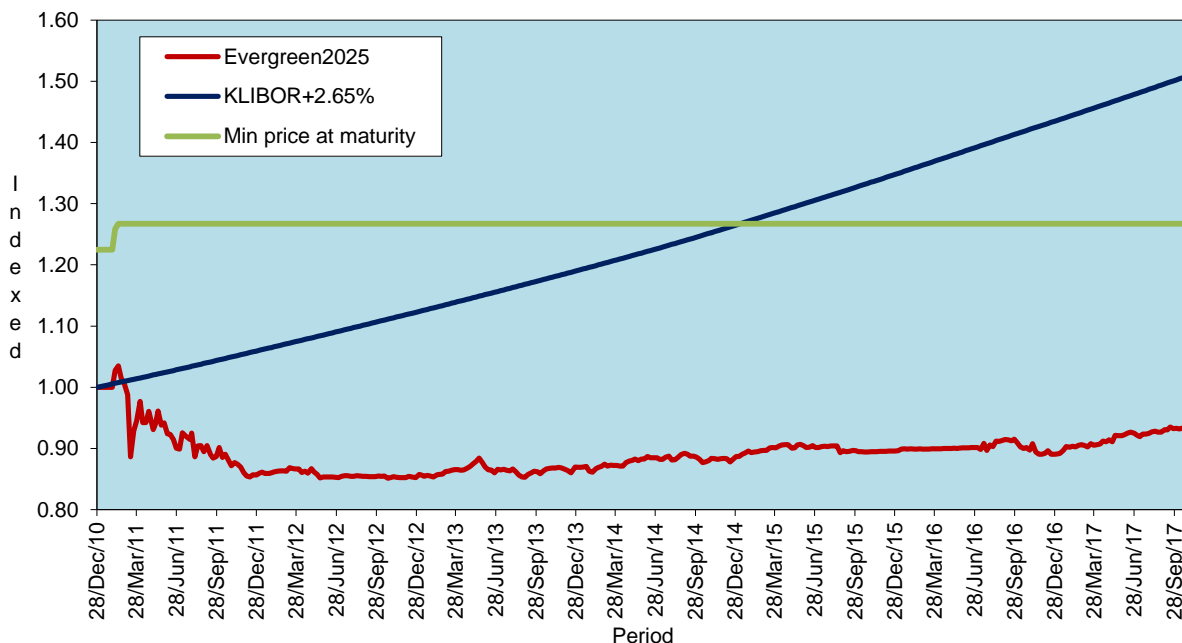
# HLA EverGreen Funds

## Historical Performance

HLA EverGreen 2023 Fund						
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years
HLA EverGreen 2023	-0.08%	4.17%	-2.43%	3.00%	8.02%	10.36%
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%
Performance vs Benchmark	-0.66%	-1.03%	-53.36%	-3.32%	-12.61%	-25.34%

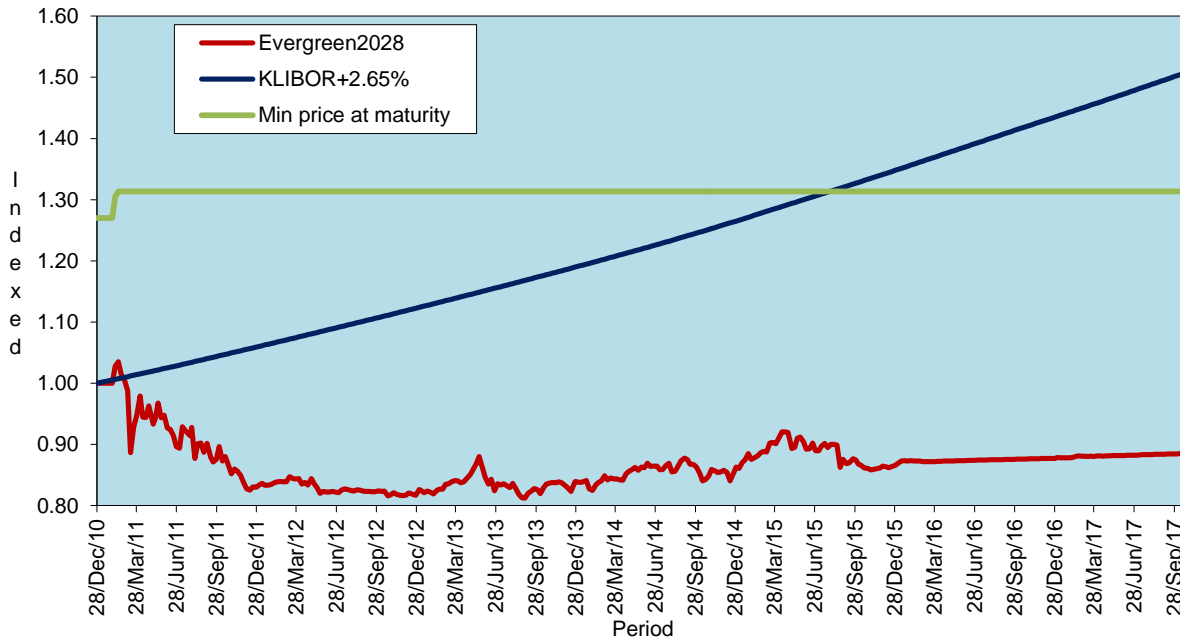


HLA EverGreen 2025 Fund						
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years
HLA EverGreen 2025	-0.25%	4.43%	-6.98%	3.15%	5.70%	9.14%
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%
Performance vs Benchmark	-0.83%	-0.77%	-57.91%	-3.17%	-14.92%	-26.56%

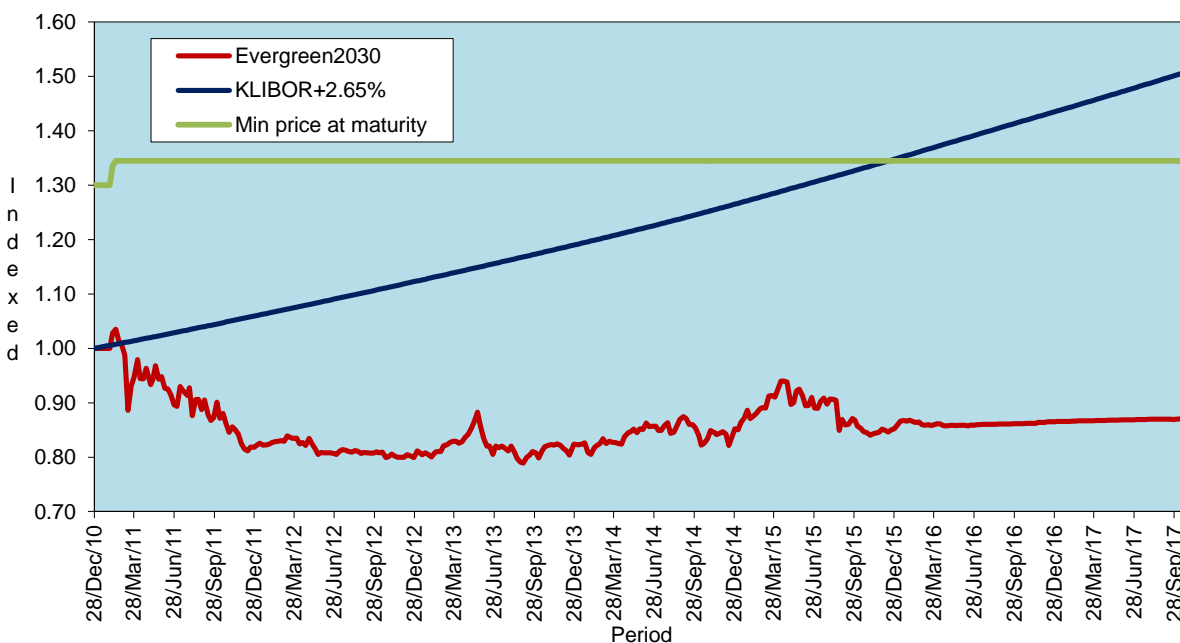


## HLA EverGreen Funds

HLA EverGreen 2028 Fund						
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years
HLA EverGreen 2028	0.08%	0.89%	-11.48%	1.02%	4.36%	8.25%
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%
Performance vs Benchmark	-0.50%	-4.31%	-62.41%	-5.30%	-16.26%	-27.45%

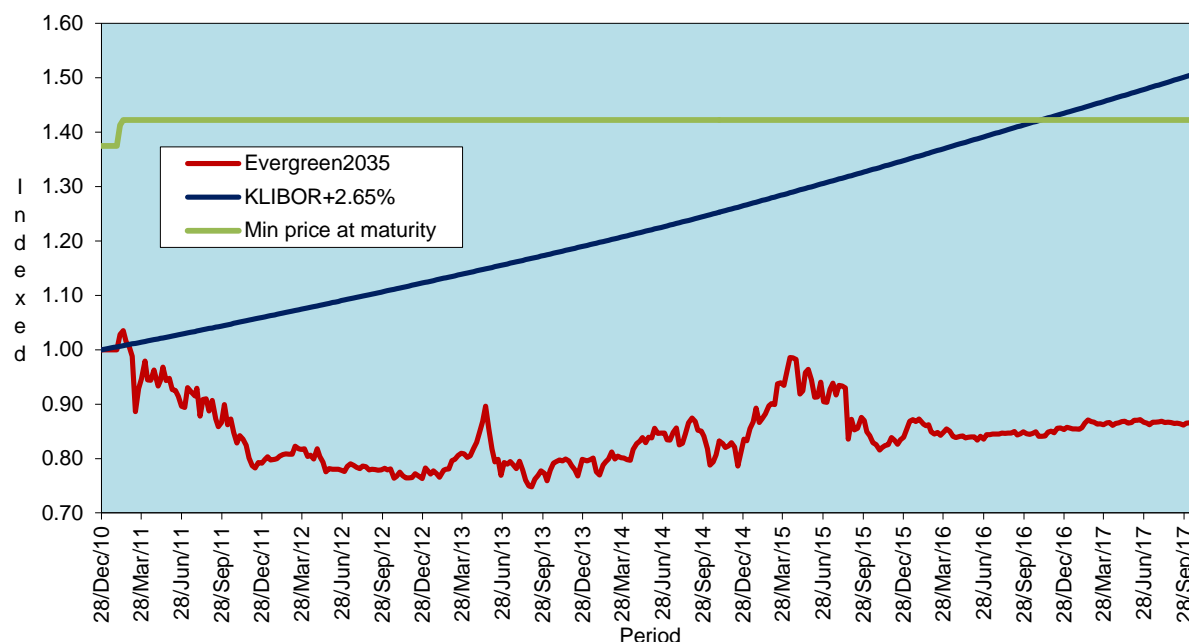


HLA EverGreen 2030 Fund						
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years
HLA EverGreen 2030	0.37%	0.83%	-12.79%	1.18%	4.66%	8.85%
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%
Performance vs Benchmark	-0.21%	-4.37%	-63.72%	-5.13%	-15.97%	-26.85%



## HLA EverGreen Funds

HLA EverGreen 2035 Fund						
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years
HLA EverGreen 2035	0.99%	2.02%	-12.97%	2.46%	7.91%	13.44%
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%
Performance vs Benchmark	0.40%	-3.19%	-63.90%	-3.85%	-12.71%	-22.26%



### Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	6.1%	6.0%	6.3%	6.5%	6.5%
HLA EVERGREEN 2023 – Gross	2.5%	2.4%	3.0%	1.7%	4.7%
HLA EVERGREEN 2023 – Net	1.0%	0.9%	1.4%	0.3%	3.0%
HLA EVERGREEN 2025 – Gross	0.9%	3.6%	3.6%	2.5%	0.8%
HLA EVERGREEN 2025 – Net	-0.5%	2.0%	2.0%	1.0%	-0.6%
HLA EVERGREEN 2028 – Gross	-0.3%	4.5%	4.5%	1.7%	2.9%
HLA EVERGREEN 2028 – Net	-1.6%	2.8%	2.8%	0.3%	1.4%
HLA EVERGREEN 2030 – Gross	-1.0%	4.8%	5.1%	1.4%	3.0%
HLA EVERGREEN 2030 – Net	-2.3%	3.1%	3.4%	0.0%	1.5%
HLA EVERGREEN 2035 – Gross	-2.2%	6.4%	6.5%	1.9%	3.2%
HLA EVERGREEN 2035 – Net	-3.5%	4.6%	4.7%	0.4%	1.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

## HLA EverGreen Funds

### 6. Deleverage Risk

Deleveraging may occur if the bond floor rises due to falling interest rates or due to nearing maturity, or due to sustained underperformance of the underlying asset. When this occurs, the Funds will unwind all allocation to the underlying asset and will effectively become a zero-coupon bond fund.

### 7. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### 8. Performance Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
 plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Performance of Max InvestSave PSSIA-I 30Y

Month on month historical performance*														
Year	Jan	Feb	Mar	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD <sup>^</sup>	RTD
2011	-	1.69%	-6.28%	2.21%	-1.23%	-4.08%	2.04%	-3.97%	-1.16%	-3.57%	3.57%	-1.34%	-18.00%	-
2012	2.41%	1.07%	1.07%	-0.41%	-4.17%	-1.18%	2.35%	-0.49%	-0.66%	-1.88%	0.66%	-0.58%	-1.98%	-
2013	0.85%	3.31%	3.47%	3.25%	0.11%	-4.18%	-2.19%	-4.28%	4.44%	3.75%	0.54%	0.55%	9.50%	-
2014	-3.65%	5.03%	-1.05%	4.21%	1.61%	-0.38%	0.72%	3.50%	-2.35%	-0.76%	0.42%	2.21%	9.51%	-
2015	4.74%	3.12%	3.50%	0.48%	1.51%	-4.21%	2.83%	-5.19%	0.63%	-5.27%	1.28%	1.54%	4.39%	-
2016	1.82%	0.60%	-1.24%	-1.96%	0.34%	0.93%	0.78%	0.66%	-0.16%	-1.10%	1.39%	0.81%	2.84%	-
2017	0.64%	3.87%	-0.52%	-0.22%	0.89%	-1.58%	0.67%	0.76%	-2.20%				2.21%	5.77%

<sup>^</sup>Note that calculation for YTD starts from first day of the year to the last day of the same year

Underlying Performance				
Underlying Asset	30-Aug-17 Closing Px	29-Sep-17 Closing Px	Performance (30 Aug 17 - 29 Sep 17)*	Effective Max InvestSave Weights** (24 Aug 17)
American Equity	4,761.72	4,887.97	2.65%	-25.88%
Japanese Equity	2,318.72	2,434.16	4.98%	-25.88%
European Equity	6,825.59	7,214.80	5.70%	25.88%
UK Equity	6,193.84	6,207.92	0.23%	-25.88%
Emerging Market Equity	3,882.23	3,887.89	0.15%	10.35%
China Equity	11,374.46	10,910.04	-4.08%	10.35%
Commodity Index	708.65	741.58	4.65%	-15.53%
European Real Estate	5,575.59	5,627.23	0.93%	25.85%
American Real Estate	80.68	79.88	-0.99%	0.00%
Hedge Fund Strategies	212.74	209.77	-1.40%	5.18%
Currency	0.84	0.85	0.58%	25.88%

\* Month on month historical performance is calculated from previous Month End Date to current Month End Date

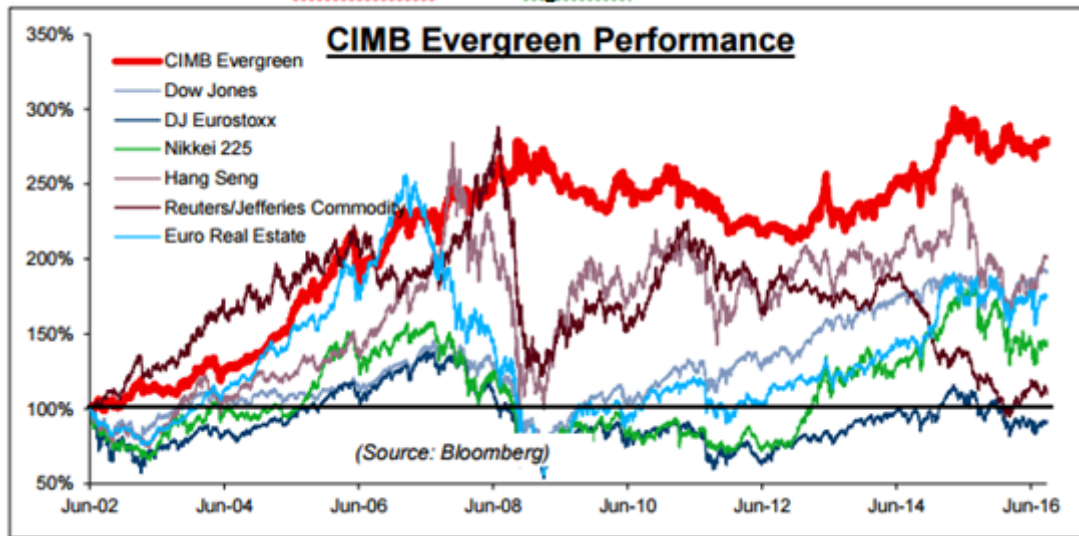
\*\* Effective Max InvestSave Weights are re-balanced monthly



## HLA EverGreen Funds

Performance of CIMB EverGreen Index Against Other Indices

### Performance of CIMB EverGreen Index Against Other Indices



#### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

#### Others

HLA EverGreen Funds are managed by Hong Leong Assurance Berhad (HLA). Allocated premiums of the policy invested in the fund are invested by HLA on behalf of the Policy Owner in a FRNID issued by CIMB Bank Berhad. The amount invested in the FRNID is guaranteed by the issuer if held to maturity. If the issuer of the FRNID defaults or becomes insolvent, the Policy Owner risks losing part or all of his/her allocated premium amounts that were invested into the FRNID on his/her behalf by HLA. Should the issuer/financial institutions default the above investment instrument, the Minimum Guaranteed Unit Price at Fund Maturity will not be applicable.

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

#### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

#### CIMB Evergreen Index Disclaimer:

The index sponsor or the calculation agent of the CIMB Evergreen Index (the "Index") does not guarantee the accuracy and/or completeness of the composition, calculation, publication and adjustment of the Index, any data included therein, or any data from which it is based, and the calculation agent and the index sponsor of the Index shall have no liability for any errors, omissions, or interruptions therein. The calculation agent and the index sponsor of the Index make no warranty, express or implied, as to results to be obtained from the use of the Index. The calculation agent and the index sponsor of the Index make no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, in no event shall the calculation agent or the index sponsor of the Index have any liability for any special, punitive, indirect, or consequential damages (including loss of profits), even if notified of the possibility of such damages.

# HLA Dana Suria (HLADS)

Oct 2017

## Fund Features

### 1. Investment Objective

This fund provides investors an affordable access into a diversified investment portfolio which offers steady and consistent return over a long-term investment horizon by investing into local and global equities and fixed income securities that comply with Shariah requirements.

### 2. Investment Strategy & Approach

At inception, this fund will invest by feeding into Hong Leong Dana Maa'rof and HLA Venture Dana Putra ("Target Funds") with the option to increase the number of funds or replace the Target Funds in future.

Generally, the Target Funds select undervalued companies that have the potential to offer good Medium-To-Long Term capital growth. In terms of fixed income instruments, selection depends largely on credit quality to assure relative certainty in profit income, principal payment, and overall total return stability.

### 3. Asset Allocation

Hong Leong Dana Maa'rof (HLDM) will invest a minimum 40% and maximum 60% of its NAV into Shariah-compliant equities while HLA Venture Dana Putra (HLAVDP) will invest up to maximum 90%, but not less than 40% of fund's NAV into Shariah approved equities. Generally, HLA Dana Suria may invest up to a maximum of 95% of its NAV into Shariah-compliant equities or a maximum of 100% of its NAV into Shariah-based deposits or Islamic money market instruments.

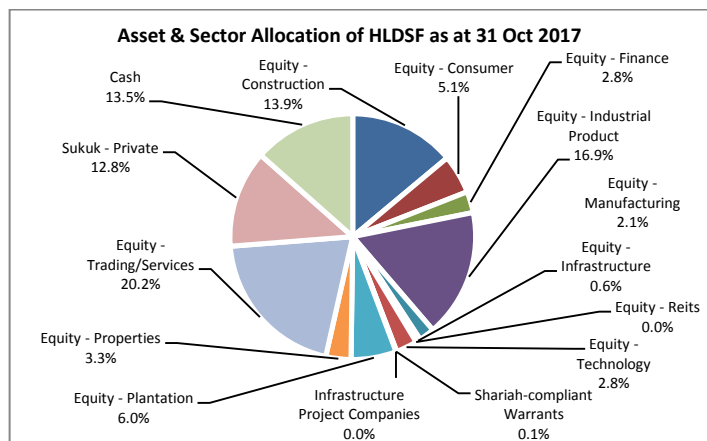
### 4. Target Market

This fund is suitable for investors who have moderate risk-reward temperament and are looking for returns from Shariah-compliant investments in a medium-to-long term investment horizon.

## Fund Details

Unit Price (31/10/2017)	:RM1.1961
Fund Size (31/10/2017)	:RM6.91mil
Fund Management Fee	:1.30% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Managed
Fund Inception	:24 Sept 2013
Benchmark	:(70% x FTSE Bursa Malaysia Emas Shariah Index) + (30% x 3-month Klibor)
Frequency of Unit Valuation	:Weekly

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.



## Top 10 Holdings for HLADS as at 31 Oct 2017

		%
1.	TENAGA NASIONAL BERHAD	Equity 6.1
2.	LEMBAGA PEMBIAYAAN PERUMAHAN SEKTOR AWAM	Sukuk 5.0
3.	SIME	Equity 2.7
4.	SEPANGAR BAY POWER CORP 2022	Sukuk 2.6
5.	KESAS SDN BHD IMTN 2020	Sukuk 2.6
6.	SARAWAK HIDRO SDN BHD	Sukuk 2.6
7.	VS	Equity 2.3
8.	KERJAYA	Equity 2.1
9.	INARI	Equity 2.0
10.	DIGI	Equity 1.8
<b>Total Top 10</b>		<b>29.8</b>

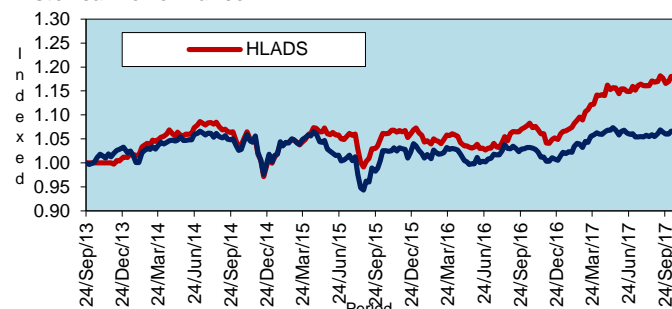
Hong Leong Assurance Berhad (94613-X)

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## Historical Performance



	1 month	1 Year	3 Years	YTD	Since Inception
HLADS	2.59%	11.40%	13.74%	14.04%	19.61%
Benchmark	1.67%	4.57%	3.08%	7.18%	7.81%
Relative	0.92%	6.83%	10.66%	6.86%	11.80%

## Market Review, Outlook & Strategy

Investor optimism in global markets was positive in the month of October. The Dow Jones scaled to a record high on the back of positive economic data combined with the bright outlook for corporate earnings and the highly-anticipated implementation of President Trump's tax reform plan. Despite persistent worries over a possible North Korea missile launch, Asia Pacific markets also performed strongly on the back of upbeat Chinese economic data. The re-election of Shinzo Abe as Japan Prime Minister following the two-thirds wins by the Liberal Democratic Party also boosted markets.

The FBM KLCI, however, bucked the trend as performance lagged its regional peers. This was due to persistent foreign selling which dragged and dampened sentiment. Foreign selling amounted to RM226.3m during the month. As a result, the Ringgit depreciated by 0.3% mom to close at RM4.2320/US\$. Budget 2018 was a non-event for the equity market but nevertheless it met market expectations with a number of "rakyat friendly" initiatives to put more money in the hands of consumers, especially the lower income households. Personal income tax cuts, various cash handouts and the increase in civil servants' overall emoluments should boost domestic consumption. Crude oil prices during the month also jumped by almost 6% mom to reach a high of close to US\$55 a barrel, boosted by Saudi Arabian export cuts in November.

The FBM KLCI was down by 7.7pts (-0.4% mom) to 1,747.92pts in October. The broader market fared better than the FBM KLCI with the FBMMES (Ace market) rising +0.53% mom to 12,597.27 pts. Small-caps fared a lot better in October, with the FBM Small Cap Index rising by +2.85% mom to 17,433.83 pts.

As we move into 2018, the global economy should continue the current growth momentum supported by the still-accommodative monetary policy and moderate inflationary environment. There could be some volatility in regional markets towards year end on the back of the Fed's December FOMC meeting where markets are expecting one rate hike and the introduction of the tax reform bill in November. On the domestic front, we are entering into the third quarter results reporting season where expectations are for fewer negative surprises. Meanwhile, we continue to favour infrastructure related and building material names as Budget 2018 confirms the government's intention to spend in this segment. We are also keeping a close watch of signs of demand recovery in the property and auto sectors as consumer spending may improve with the Budget initiatives to boost consumer consumption.

## Market Review, Outlook & Strategy - Fixed Income Market

In the month of October, MGS yields were gyrating in the first half of the month taking the cue from US Treasuries (UST). Generally, UST traded range bound due to risk aversion on the back of a potential Fed rate hike, uncertainty over the next Fed chair replacement, US tax reform as well as continued geopolitical tension and the suspension of the Independence Referendum by Catalonia. However by the second half of the month, UST yields tilted towards an upward bias which also explained the foreign outflows in local govies. Market then reversed in the last 2 days of the month after reports of President Trump favouring a more dovish Jerome Powell to chair the Fed emerged, overshadowing the strong Q3 US GDP number. This also halted the USD rally and saw other currencies strengthening. Hence, sentiment turned positive once again for the MYR market as local bonds were well bid on the front end of the curve up to 10Y in maturities while MYR strengthened slightly to trade at RM/USD4.2375 levels.

Locally, market players preferred to stay sidelined or be on the offer side just before the end of the month. MGS yields spiked up as foreign selling took place amid low liquidity in the market. As such, participation in the 30 years MGS auction at month end was affected. Demand was tepid and the 30 year bond closed at its highest yield of 5%, last seen in November 2016. Post auction, trades were muted as investors were cautious ahead of Budget 2018. GDP growth of 5.2%-5.7% in 2017 and 5.0%-5.5% in 2018 was projected with fiscal deficit anticipated to contract to 2.8% of GDP in 2018 from 3.0% in 2017.

In the corporate bonds space, demand was still healthy despite the selloff in MGS. However, PDS were trading at higher yields tracking the movement of MGS. Interest was mainly on the AA rated papers for yield pick-up followed by GG and AAA rated papers. During the month, Imtiaz, Southern Power Generation (SPG), Perbadanan Prima Malaysia and Cagamas Berhad tapped the primary market. The demand was not as strong compared to the previous month with the exception of SPG, as investors were seeking for yield enhancement for their portfolio and sectoral diversification.

The key events to be observed in the month of November are the upcoming FOMC, BoE's Monetary Policy Meeting, nomination of Fed chair and the Non-Farm Payroll number. The movement of US Treasuries and MYR performance will continue to be the key influence on the direction of MGS movement. We are of the view that once the next Fed chair is formally announced, there will better clarity on the direction of the Fed rate going forward. Nevertheless, with the expectation of one more Fed rate hike for the year and the wild card on next year's monetary policy stance as well as impact of Fed tapering its balance sheet, the bond market will remain volatile with upward bias on rates. Our short term strategy is to look for opportunities in the foreign bond space & govies when the levels are attractive.

## HLA Dana Suria (HLADS)

### Actual Annual Investment Returns for the Past Four (4) Calendar Years

Year	2013	2014	2015	2016
Benchmark	3.3%	-1.4%	2.2%	0.4%
HLADS - Gross	2.7%	1.5%	7.4%	-0.6%
HLADS - Net	1.2%	0.1%	5.5%	-1.9%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past four (4) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 24 September 2013. The actual investment returns are calculated based on unit price from 24 September to 31 December 2013.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 4. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

#### 5. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Target Fund Details

- Hong Leong Dana Maa'rof is a Balanced fund managed by Hong Leong Asset Management Berhad. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	6.4%	7.0%	0.1%	9.1%	-1.2%

Source: Hong Leong Asset Management Berhad

- HLA Venture Dana Putra is a Balanced fund managed by Hong Leong Assurance Berhad. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	10.0%	32.6%	-1.1%	4.9%	-2.3%

Source: Hong Leong Assurance Berhad

## HLA Dana Suria (HLADS)

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

### Others

HLA Dana Suria is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner into Islamic unit trust/investment-linked funds which will invest in Shariah-compliant fixed income securities, equities, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the funds default or become insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the fund on his/her behalf by HLA.

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### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

# HLA Secure Fund (HLASF)

Oct 2017

## Fund Features

### 1. Investment Objective

To provide investors with steady and consistent return over a long-term investment horizon by investing into local and global fixed income securities and equities.

### 2. Investment Strategy & Approach

The strategy is to provide investors an affordable access into a diversified investment portfolio with a mixture of equities and fixed income instrument. The fund will invest primarily in fixed income instruments such as bonds, money market instruments, repo and deposits with financial institutions that provide regular income as well as in high dividend yield stocks to enhance the fund's returns. The asset allocation decision between fixed income instruments and equity is decided after considering the fixed income and equity market outlook over the medium to long-term horizon. Initially the fund will invest by feeding into Affin Hwang Select Income Fund ("Target Fund"), with the option to increase the number of funds or replace Affin Hwang Select Income Fund with other fund(s) in future.

### 3. Asset Allocation

The fund shall invest a minimum 70% of the NAV in Fixed Income Instruments and maximum 30% of NAV in equities.

### 4. Target Market

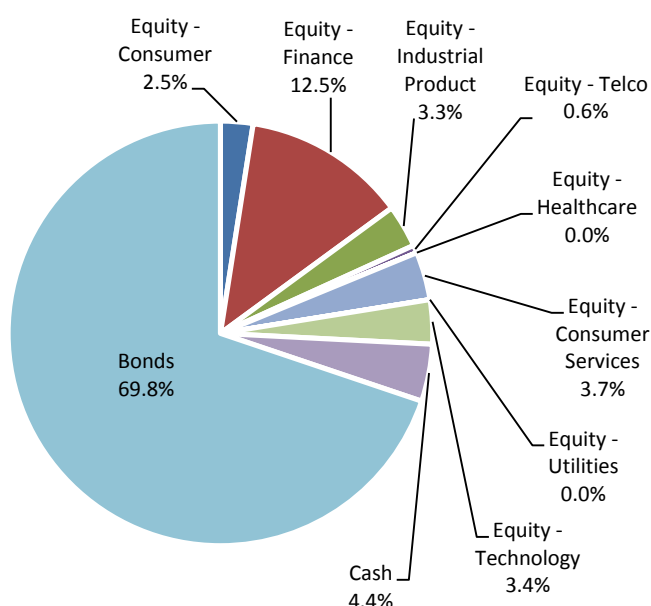
The fund is suitable for investors who are relatively conservative and wish to have a steady and stable return that meets their retirement needs.

## Fund Details

Unit Price (31/10/2017)	:RM1.3634
Fund Size (31/10/2017)	:RM12.7mil
Fund Management Fee	:1.00% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Bond
Fund Inception	:05 Feb 2013
Benchmark	: (70% x Maybank 12 Months Fixed Deposit Rate) + (30% x Dow Jones Asia Pacific Select Dividend 30 Index)
Frequency of Unit Valuation	:Weekly

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.

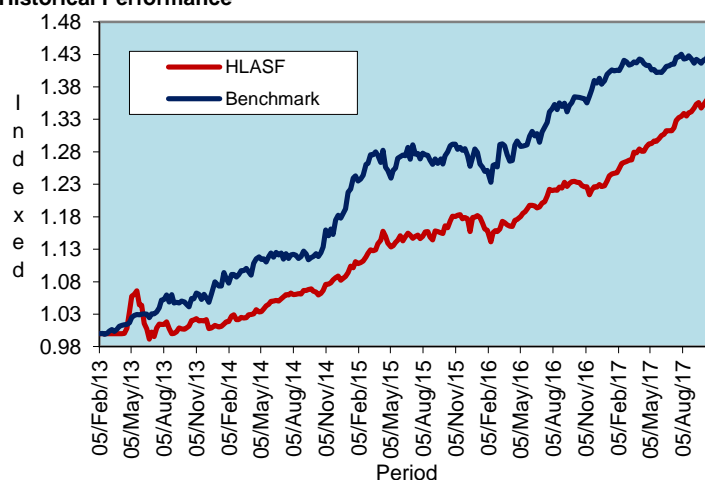
Asset & Sector Allocation of HLASF as at 31 Oct 2017



## Top 10 Holdings for HLASF as at 31 Oct 2017

		%
1.	0.00% United States Treasury N/B (02.11.17)	Bond 2.8
2.	Alibaba Group Holding	Equity 2.1
3.	3.68% GII (23.11.17)	Bond 1.5
4.	DBS Group Hldgs Ltd	Equity 1.5
5.	CIMB Group Holdings Bhd	Equity 1.4
6.	7.00% Indonesia Treasury Bond (15.05.22)	Bond 1.2
7.	0.00% United States Treasury N/B (16.11.17)	Bond 1.2
8.	China Construction Bank Corp	Equity 1.2
9.	0.00% Yinson Juniper Ltd (05.10.49)	Bond 1.1
10.	City Developments Limited	Equity 1.1
<b>Total Top 10</b>		<b>15.1</b>

## Historical Performance



	1 month	1 Year	3 Years	YTD	Since Inception
HLASF	1.19%	10.99%	27.81%	11.04%	36.34%
Benchmark	0.29%	4.24%	25.30%	2.23%	42.04%
Relative	0.90%	6.75%	2.51%	8.81%	-5.70%

## Market Review, Outlook & Strategy relevant to Target Fund

Global financial markets continued to rise in October, shrugging off geopolitical concerns between N.Korea and US, and the independence referendum by the Catalan region in Spain. Optimism was instead focused on US' tax reform plans. A dovish US Fed coupled with encouraging data flowing out of China drove the Asian markets higher - China stocks to hit a 26-month high in October. Robust demand for the iPhone X nudged the Taiwan tech sector higher, while easing tensions with the US led the S.Korean's bourse to high a record high. The announced appointment of Jerome Powell as Janet Yellen's replacement eased investors' concerns as Mr. Powell is said to be similarly dovish as his predecessor. The 10-year US Treasury yields trended 5bps higher to end the month at 2.38%, while the shorter term 2-year UST climbed 12 bps higher to 1.60%. Primary issuances on the Asian front were relatively slower following the "golden week" break, although issuers were seen rushing back into the market towards the 2nd half of the month.

The Fund will be maintaining a higher market exposure, whilst staying tactically cautious at the same time. We expect regional equities to continue to do well with the support of a steady global growth, and improving economic data. We will continue to focus on income - and will be keeping an eye out for opportunities within the North Asian markets. On the fixed income front, preference will be tilted into higher quality issuances. We will also look to maintain a shorter duration for the portfolio in view of the impending US rate hike. The Fund will remain largely hedged to mitigate potential currency volatility.



## HLA Secure Fund (HLASF)

### Actual Annual Investment Returns for the Past Four (4) Calendar Years

Year	2013	2014	2015	2016
Benchmark	7.2%	10.4%	7.7%	8.2%
HLASF - Gross	2.5%	9.2%	10.2%	5.6%
HLASF - Net	1.3%	7.5%	8.4%	4.1%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past four (4) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 14 February 2013. The actual investment returns are calculated based on unit price from 14 February 2013 to 31 December 2013.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 4. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

#### 5. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Target Fund Details

Affin Hwang Select Income Fund is a Bond fund managed by Affin Hwang Investment Management. The past performance of this fund is as follows:

Year	2012	2013	2014	2015	2016
Performance	15.1%	2.9%	6.9%	8.6%	4.1%

Source: Affin Hwang Investment Management

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

## HLA Secure Fund (HLASF)

### Others

HLA Secure Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

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### Disclaimer:

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# HLA Cash Fund (HLACF)

Oct 2017

## Fund Features

### 1. Investment Objective

This fund aims to provide high principal security and consistent return to the investors by investing in money market instrument. Returns will be comparable to prevailing overnight policy rates but correspondingly, the risks will be significantly lower than that for equities investment.

### 2. Investment Strategy & Approach

This fund may be placed with any licensed financial institution under the Islamic Financial Services Act 2013, determined by the fund manager.

### 3. Asset Allocation

This fund may be placed with any licensed financial institution under the Islamic Financial Services Act 2013, determined by the fund manager.

### 4. Target Market

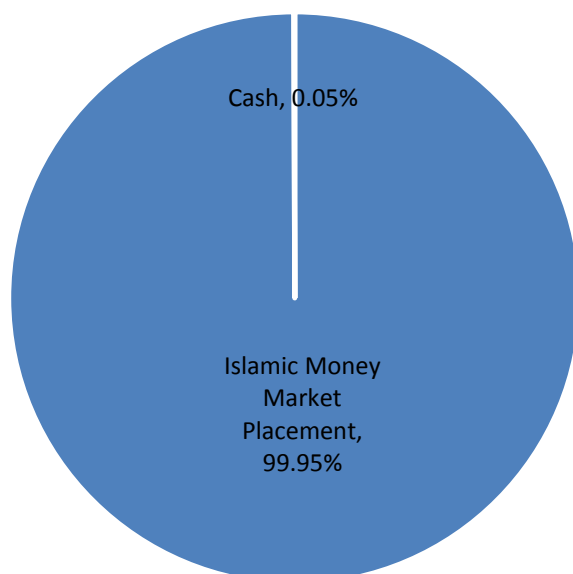
This fund is suitable for investors who are low risk profile.

## Fund Details

Unit Price (31/10/2017)	: RM1.1722
Fund Size (31/10/2017)	: RM33.4mil
Fund Management Fee	: 0.25% p.a.
Fund Manager	: Hong Leong Assurance Berhad
Fund Category	: Money Market Fund
Fund Inception	: 28 Dec 2010
Benchmark	: Overnight Policy Rate
Frequency of Unit Valuation	: Weekly

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.

Asset & Sector Allocation of HLACF as at 31 Oct 2017



**Hong Leong Assurance Berhad** (94613-X)

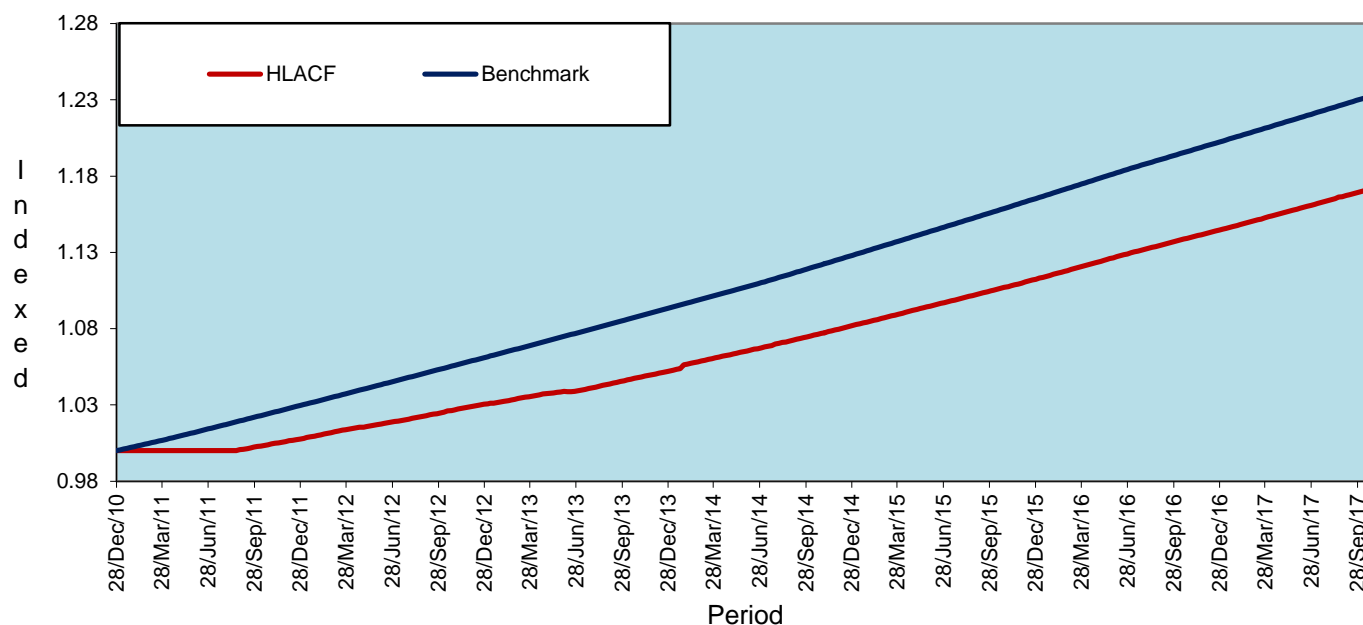
Level 3, Tower B, PJ City Development, No. 15A, Jalan 219, Seksyen 51A, 46100 Petaling Jaya, Selangor.

Telephone 03-7650 1818 Fascimile 03-7650 1991

Customer Service Hotline 03-7650 1288 Customer Service Hotfax 03-7650 1299

# HLA Cash Fund (HLACF)

## Historical Performance



As of 31/10/17	1 month	YTD	Since Inception	1 Year	3 Years	5 Years
HLACF	0.27%	2.41%	17.22%	2.89%	8.85%	14.16%
Benchmark	0.29%	2.55%	23.31%	3.10%	9.92%	16.78%
Relative	-0.02%	-0.14%	-6.09%	-0.21%	-1.07%	-2.62%

## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	3.0%	3.0%	3.1%	3.2%	3.1%
HLACF- Gross	2.8%	2.6%	3.4%	3.3%	3.4%
HLACF - Net	2.3%	2.1%	2.9%	2.8%	2.9%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

## Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

### 1. Counterparty risk

This refers to the possibility that the institution that the fund invested in may not be able to make the required interest payment and repayment of principal.

## Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

## Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

## Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

## HLA Cash Fund (HLACF)

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Cash Fund is managed by HLA. Any amount invested in this fund is invested by HLA on behalf of Policy Owner in money market instrument/s issued by licensed financial institution/s under the Islamic Financial Services Act 2013. The amount invested in this money market instrument/s is guaranteed by these financial institutions, before deducting any charge or tax. If the financial institutions issuing the money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on their behalf by HLA.

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.



## Fund Risk Type & Customer Risk Appetite

