## HIA FverGreen Funds

#### Oct 2017

#### **Fund Features**

#### 1. Investment Objective

The fund is designed to provide investors with principal and enhanced profit protection via a systematic investment in a globally diversified multi asset (equities, currency, rates, commodities, property, hedge fund strategies) long short strategy.

#### 2. Investment Strategy & Approach

The main investment strategy is executed via portfolio optimization methodology. The fund is open ended with defined maturity date. The investment execution is accomplished via a Floating Rate Negotiable Instrument of Deposits ("FRNID") issued by CIMB Bank Berhad.

The FRNID is principal protected at maturity by CIMB Bank. The FRNID dynamically adjusts its exposure to the strategy, such as to reduce exposure when the strategy has negative performance and increase exposure when it has positive performance.

#### 3. Asset Allocation

The fund will invest in a FRNID.

#### 4. Target Market

The fund is suitable for investors who wish to engage in long-term wealth-planning, such as for children's education, retirement planning or wealth-building for future generations, whereby the investor's return on their lifetime of investments will be safely locked at fund maturity.

#### Fund Dotails

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Fund Management Fee	:	HLA EverGreen 2023 Fund HLA EverGreen 2025 Fund : 0%*p.a. HLA EverGreen 2025 Fund : 1.30% p.a HLA EverGreen 2035 Fund : 1.30% p.a	i.
Fund Manager	:	Hong Leong Assurance Berhad	
Fund Inception	:	28 Dec 2010	
Benchmark	:	3-month Klibor + 2.65%	
Frequency of Unit Valuation	:	Weekly	

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.

\*The Company shall cease to charge the Fund Management Fee for HLA EverGreen 2023 and HLA EverGreen 2025 with effective from 22 Jan 2016 and 5 July 2016 respectively.

#### Other Details

Fund Name	Unit Price (31/10/2017)	Fund Size (31/10/2017)	Fund Maturity Date	Minimum Guaranteed Unit Price at Fund Maturity (before tax)
<b>HLA EverGreen 2023 Fund</b>	: RM0.9765	RM26.36 mil	26 Dec 2023	1.2358
HLA EverGreen 2025 Fund	: RM0.9325	RM7.35 mil	26 Dec 2025	1.2670
HLA EverGreen 2028 Fund	: RM0.8845	RM7.52 mil	26 Dec 2028	1.3136
HLA EverGreen 2030 Fund	: RM0.8689	RM25.15 mil	26 Dec 2030	1.3446
<b>HLA EverGreen 2035 Fund</b>	: RM0.8618	RM391.69 mil	26 Dec 2035	1.4221

The Minimum Guaranteed Unit Price at Fund Maturity before tax will attract a portion of tax which has yet to be provided for. The further tax adjustment is the difference of tax payable on the capital gains of the funds determined at funds maturity and tax which has been provided for the funds through weekly unit pricing. The unit prices published weekly are on after tax basis.

### Market Review (by CIMB Bank Berhad)

Max InvestSave increased by 3.91% in the reported period with seven out of eleven Underlying Assets moving in tandem with the Effective Max InvestSave Weightings. Gains were mainly due to the appreciation of American, European, and Japanese Equities where positive weightings were held by the Effective Max InvestSave Weightings.

It was the same old story for American Equities in October 2017 as the S&P 500 index registered weekly increases for seven consecutive weeks by the end of the month. Along the way, the major indices (S&P, Nasdaq, Dow Jones) posted record highs on multiple occasions during the month. US stocks have been spurred by sentiments on the potential tax cuts proposed by President Trump as well as the recovery of the global economy. With tech stocks rallying after announcing favourable earnings, valuations of shares on the S&P 500 index are at their highest since the dotcom bubble. The President is also due to announce a new Federal Reserve chairman to be at the helm of the Fed next year. Meanwhile, the Fed decided to keep the benchmark interest rate constant, in line with the consensus target of a hike in December instead. In Europe, the economy managed to expand for the 18th successive quarter. Even as inflation for October unexpectedly slowed, European equities appear to be in good shape as the Euro STOXX 600 index is on pace to have its best year since 2013. Furthermore, the European Central Bank has discussed tapering their bond buyback program starting from the beginning of 2018 as a sign that the economy may no longer need as much assistance as it did during the recession.

Japanese equities also had a good month as the Nikkei 225 index breached the 22,000 mark for the first time since 1996 after enjoying gains for seven weeks in a row. The Bank of Japan also decided to keep the benchmark interest rate unchanged during their most recent meeting. Oil prices were buoyed by statements from the Russian President and Saudi Arabian Prince on the need to maintain supply cuts beyond March 2018. OPEC members are expected to follow suit in next month's meeting. The price of Brent crude surpassed USD60/barrel for the first time since July 2015.

#### Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index

Fund	HLA EverGreen 2023	HLA EverGreen 2025	HLA EverGreen 2028	HLA EverGreen 2030	HLA EverGreen 2035
Avg Exposure of Maximum Assurance FRNID to Max InvestSave PSSIA-i 30Y	0.00%	0.00%	0.00%	8.14%	25.58%
Exposure of MaxInvestSave PSSIA-i 30Y to CIMB EverGreen Index			103.53%		
Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index in Oct2017	0.00%	0.00%	0.00%	8.43%	26.48%

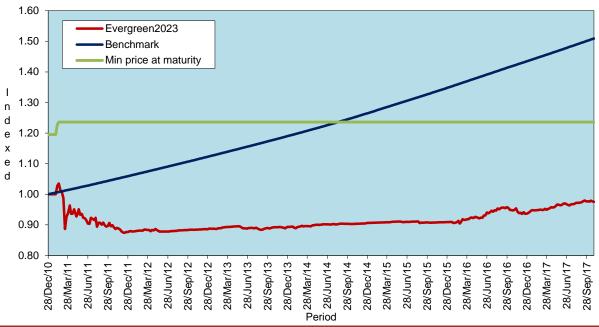
#### Hong Leong Assurance Berhad (94613-X)

**Telephone** 03-7650 1818 Fascimile 03-7650 1991

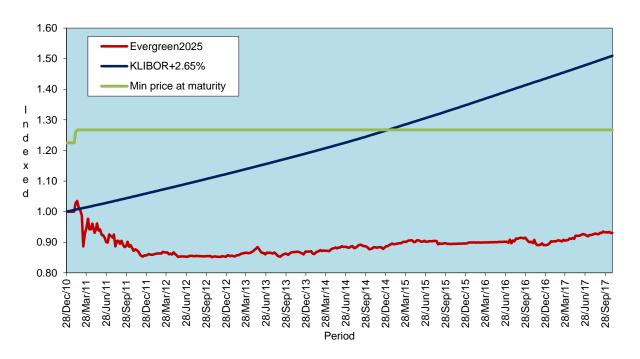


### **Historical Performance**

HLA EverGreen 2023 Fund										
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2023	-0.08%	4.17%	-2.43%	3.00%	8.02%	10.36%				
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%				
Performance vs Benchmark	-0.66%	-1.03%	-53.36%	-3.32%	-12.61%	-25.34%				

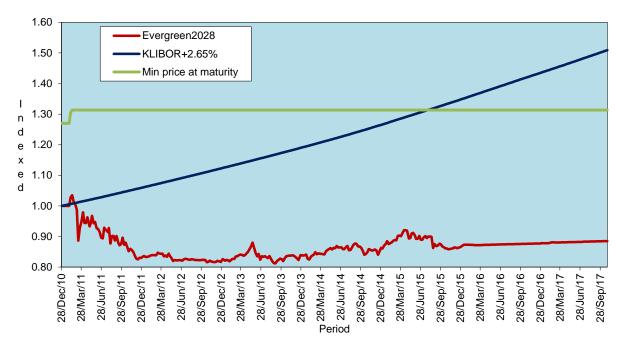


HLA EverGreen 2025 Fund										
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2025	-0.25%	4.43%	-6.98%	3.15%	5.70%	9.14%				
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%				
Performance vs Benchmark	-0.83%	-0.77%	-57.91%	-3.17%	-14.92%	-26.56%				

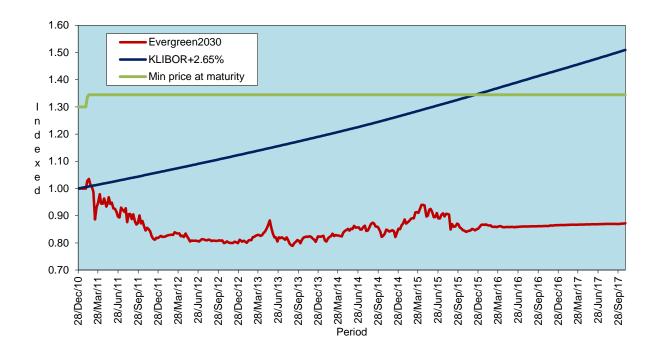




HLA EverGreen 2028 Fund										
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2028	0.08%	0.89%	-11.48%	1.02%	4.36%	8.25%				
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%				
Performance vs Benchmark	-0.50%	-4.31%	-62.41%	-5.30%	-16.26%	-27.45%				

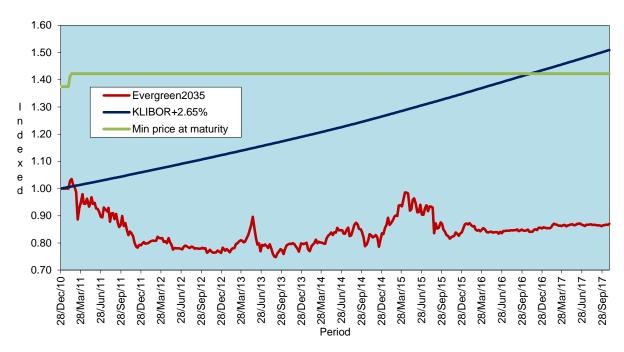


HLA EverGreen 2030 Fund									
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years			
HLA EverGreen 2030	0.37%	0.83%	-12.79%	1.18%	4.66%	8.85%			
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%			
Performance vs Benchmark	-0.21%	-4.37%	-63.72%	-5.13%	-15.97%	-26.85%			





HLA EverGreen 2035 Fund									
As of 31/10/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years			
HLA EverGreen 2035	0.99%	2.02%	-12.97%	2.46%	7.91%	13.44%			
KLIBOR+2.65% p.a.	0.58%	5.20%	50.93%	6.32%	20.62%	35.70%			
Performance vs Benchmark	0.40%	-3.19%	-63.90%	-3.85%	-12.71%	-22.26%			



#### Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	6.1%	6.0%	6.3%	6.5%	6.5%
HLA EVERGREEN 2023 – Gross	2.5%	2.4%	3.0%	1.7%	4.7%
HLA EVERGREEN 2023 – Net	1.0%	0.9%	1.4%	0.3%	3.0%
HLA EVERGREEN 2025 – Gross	0.9%	3.6%	3.6%	2.5%	0.8%
HLA EVERGREEN 2025 – Net	-0.5%	2.0%	2.0%	1.0%	-0.6%
HLA EVERGREEN 2028 – Gross	-0.3%	4.5%	4.5%	1.7%	2.9%
HLA EVERGREEN 2028 – Net	-1.6%	2.8%	2.8%	0.3%	1.4%
HLA EVERGREEN 2030 – Gross	-1.0%	4.8%	5.1%	1.4%	3.0%
HLA EVERGREEN 2030 – Net	-2.3%	3.1%	3.4%	0.0%	1.5%
HLA EVERGREEN 2035 – Gross	-2.2%	6.4%	6.5%	1.9%	3.2%
HLA EVERGREEN 2035 – Net	-3.5%	4.6%	4.7%	0.4%	1.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

#### **Investment Risks**

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

## 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.



#### 6. Deleverage Risk

Deleveraging may occur if the bond floor rises due to falling interest rates or due to nearing maturity, or due to sustained underperformance of the underlying asset. When this occurs, the Funds will unwind all allocation to the underlying asset and will effectively become a zero-coupon bond fund.

#### 7. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

#### 8. Performance Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

#### **Risk Management**

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

#### **Basis of Unit Valuation**

- 1. The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- 2. The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
  - The maximum value of any asset of any fund shall not exceed the following price:
    - a) The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
    - b) In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date; plus any expenses which would have been incurred in its acquisition.
- 4. To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

#### **Exceptional Circumstances**

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

#### Performance of Max InvestSave PSSIA-I 30Y

	Month on month historical performance*													
Year	Jan	Feb	Mar	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD^	RTD
2011	-	1.69%	-6.28%	2.21%	-1.23%	-4.08%	2.04%	-3.97%	-1.16%	-3.57%	3.57%	-1.34%	-18.00%	-
2012	2.41%	1.07%	1.07%	-0.41%	-4.17%	-1.18%	2.35%	-0.49%	-0.66%	-1.88%	0.66%	-0.58%	-1.98%	-
2013	0.85%	3.31%	3.47%	3.25%	0.11%	-4.18%	-2.19%	-4.28%	4.44%	3.75%	0.54%	0.55%	9.50%	-
2014	-3.65%	5.03%	-1.05%	4.21%	1.61%	-0.38%	0.72%	3.50%	-2.35%	-0.76%	0.42%	2.21%	9.51%	-
2015	4.74%	3.12%	3.50%	0.48%	1.51%	-4.21%	2.83%	-5.19%	0.63%	-5.27%	1.28%	1.54%	4.39%	-
2016	1.82%	0.60%	-1.24%	-1.96%	0.34%	0.93%	0.78%	0.66%	-0.16%	-1.10%	1.39%	0.81%	2.84%	•
2017	0.64%	3.87%	-0.52%	-0.22%	0.89%	-1.58%	0.67%	0.76%	-2.20%	3.91%			6.20%	9.91%

"Note that calculation of FTD starts from his day of the year to the last day of the same year										
		Underlying Performance								
Underlying Asset	29-Sep-17 Closing Px	31-Oct-17 Closing Px	Performance (29 Sep 17 - 31 Oct 17)*	Effective Max InvestSave Weights** (28 Sep 17)						
American Equity	4,887.97	5,002.03	2.33%	25.68%						
Japanese Equity	2,434.16	2,566.81	5.45%	25.88%						
European Equity	7,214.80	7,378.27	2.27%	25.88%						
UK Equity	6,207.92	6,320.67	1.82%	25.88%						
Emerging Market Equity	3,887.89	3,999.68	2.88%	10.35%						
China Equity	10,910.04	11,507.72	5.48%	10.35%						
Commodity Index	741.58	766.74	3.39%	-20.50%						
European Real Estate	5,627.23	5,731.96	1.86%	25.88%						
American Real Estate	79.88	79.92	0.05%	0.00%						
Hedge Fund Strategies	209.77	213.91	1.97%	0.00%						
Currency	0.85	0.86	1.45%	-25.88%						

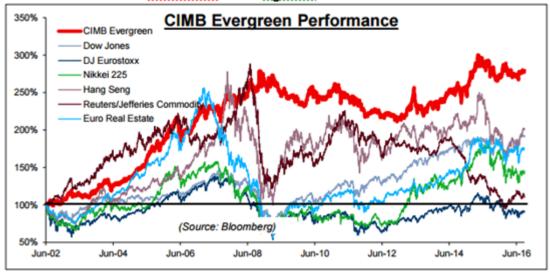
<sup>\*</sup> Month on month historical performance is calculated from previous Month End Date to current Month End Date

<sup>\*\*</sup> Effective Max InvestSave Weights are re-balanced monthy



Performance of CIMB EverGreen Index Against Other Indices

### Performance of CIMB EverGreen Index Against Other Indices



#### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_{t} - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

#### Others

HLA EverGreen Funds are managed by Hong Leong Assurance Berhad (HLA). Allocated premiums of the policy invested in the fund are invested by HLA on behalf of the Policy Owner in a FRNID issued by CIMB Bank Berhad. The amount invested in the FRNID is guaranteed by the issuer if held to maturity. If the issuer of the FRNID defaults or becomes insolvent, the Policy Owner risks losing part or all of his/her allocated premium amounts that were invested into the FRNID on his/her behalf by HLA. Should the issuer/financial institutions default the above investment instrument, the Minimum Guaranteed Unit Price at Fund Maturity will not be applicable.

THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

#### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

#### **CIMB Evergreen Index Disclaimer:**

The index sponsor or the calculation agent of the CIMB Evergreen Index (the "Index") does not guarantee the accuracy and/or completeness of the composition, calculation, publication and adjustment of the Index, any data included therein, or any data from which it is based, and the calculation agent and the index sponsor of the Index shall have no liability for any errors, omissions, or interruptions therein. The calculation agent and the index sponsor of the Index make no warranty, express or implied, as to results to be obtained from the use of the Index. The calculation agent and the index sponsor of the Index make no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, in no event shall the calculation agent or the index sponsor of the Index have any liability for any special, punitive, indirect, or consequential damages (including loss of profits), even if notified of the possibility of such damages.