

# HLA Venture Income Fund (HLAVIF)

Mar 2017

## Fund Features

### 1. Investment Objective

The objective of the fund is to achieve high principal security and steady income by investing in fixed-income instruments. Returns will be comparable to prevailing interest rates but correspondingly, the risks will be significantly lower than that for equities investment.

### 2. Investment Strategy & Approach

This fund focuses on fixed income securities and money market instruments as well as benchmarked against Maybank's 3 months fixed deposit rate. This fund is suitable for investors who have low to moderate risk profile.

### 3. Asset Allocation

The fund will invest up to 100% of its NAV in fixed income instruments.

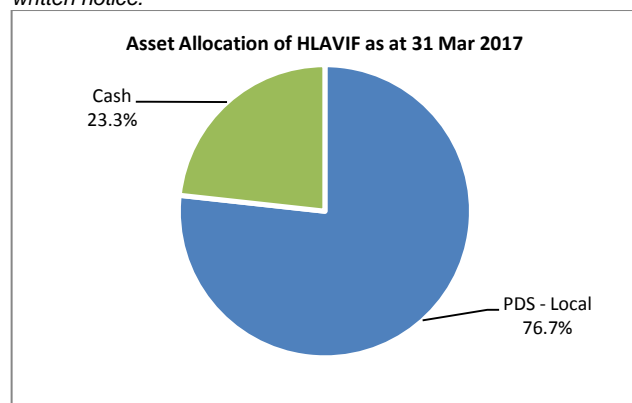
### 4. Target Market

This fund is suitable for investors who have low to moderate risk profile

## Fund Details

Unit Price (31/3/2017)	:RM2.1686
Fund Size (31/3/2017)	:RM121.6mil
Fund Management Fee	: 0.50% p.a.
Fund Manager	:Hong Leong Assurance Berhad
Fund Category	:Bond
Fund Inception	:19 Jan 2000
Benchmark	:3-month Fixed Deposit Interest Rates
Frequency of Unit Valuation	:Daily

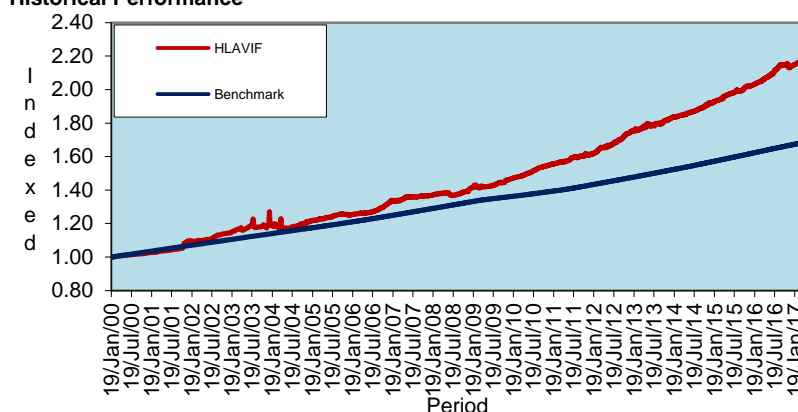
The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.



## Top 10 Holdings for HLAVIF as at 31 Mar 2017

	%
1. ALLIANCE BANK MALAYSIA BHD 5.65% 18/12/2020	6.8
2. UEM SUNRISE BHD 4.60% 13/12/2018	5.4
3. CIMB GROUP HOLDING 2 5.80% 25/5/2021	4.2
4. BGSM MANAGEMENT S/B 5.25% 24/12/2020	4.2
5. BERJAYA LAND BHD 4.85% 16/12/2019	4.2
6. HONG LEONG BANK 2 4.80% 24/06/2019	4.2
7. GAMUDA BERHAD 2 4.62% 23/4/2021	4.2
8. RHB BANK BERHAD 4.40% 30/11/2017	4.1
9. MALAYSIAN GOVERNMENT SECURITIES 4.74% 15/03/2046	4.1
10. GRAND SEPADU NK SDN BHD 1 4.75% 11/06/2020	3.3
<b>Total Top 10</b>	<b>44.7</b>

## Historical Performance



	1 month	YTD	1 year	5 years	10 years	Since Inception
HLAVIF	0.19%	1.14%	5.43%	31.30%	61.97%	116.86%
Benchmark	0.25%	0.75%	3.08%	16.76%	33.94%	68.37%
Relative	-0.06%	0.39%	2.35%	14.54%	28.03%	48.49%

## Market Review

Generally, market liquidity in Malaysia remained thin for the month of March. Along with the surging of UST yields especially ahead of the FOMC meeting, MGS came under pressure. Foreign holdings in MGS declined, marking the 4<sup>th</sup> consecutive month of outflows with cumulative net outflow totaling RM25.6b since October 2016. This is mainly attributed to the continuous unwinding of NDF positions. Overall, local bond yields crept higher; the 3 years to 30 years MGS benchmark yield rose by 4-13 bps month-on-month. Meanwhile, the Fed raised its target Fed Fund rates by 25 bps in March's FOMC meeting as expected.

During the month, there was a sharp increase in primary bond issuance with total issue size of RM27.6b compared to RM6.5b in February. As market participants were anticipating these primary issuances, secondary trading volume in the Private Debt Securities market was thin.

## Market Outlook & Strategy

Given that MGS yields remain under pressure due to the outflow of foreign holdings in the govies, our strategy ahead is to cherry pick when there is a sell off and to continue to focus on primary issues to get size.

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## Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	3.1%	3.1%	3.2%	3.2%	3.1%
HLAVIF- Gross	10.0%	5.4%	5.8%	6.5%	6.9%
HLAVIF - Net	8.7%	4.5%	4.8%	5.5%	5.8%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

### Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

#### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

#### 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

#### 6. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

### Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

### Basis of Unit Valuation

- The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- The maximum value of any asset of any fund shall not exceed the following price:
  - The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
 plus any expenses which would have been incurred in its acquisition.
- To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

### Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_t - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

### Others

HLA Venture Income Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

### Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.