Big HongLeong Assurance

HLA Secure Fund (HLASF)

Mar 2017

Fund Features

1. Investment Objective

To provide investors with steady and consistent return over a long-term investment horizon by investing into local and global fixed income securities and equities.

2. Investment Strategy & Approach

The strategy is to provide investors an affordable access into a diversified investment portfolio with a mixture of equities and fixed income instrument. The fund will invest primarily in fixed income instruments such as bonds, money market instruments, repo and deposits with financial institutions that provide regular income as well as in high dividend yield stocks to enhance the fund's returns. The asset allocation decision between fixed income instruments and equity is decided after considering the fixed income and equity market outlook over the medium to long-term horizon. Initially the fund will invest by feeding into Affin Hwang Select Income Fund ("Target Fund"), with the option to increase the number of funds or replace Affin Hwang Select Income Fund with other fund(s) in future.

3. Asset Allocation

The fund shall invest a minimum 70% of the NAV in Fixed Income Instruments and maximum 30% of NAV in equities.

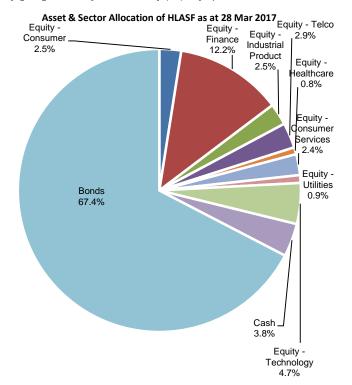
4. Target Market

The fund is suitable for investors who are relatively conservative and wish to have a steady and stable return that meets their retirement needs. **Fund Details**

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|------------------------|---|--|--|--|
| Unit Price (28/3/2017) | :RM1.2785 | | | |
| Fund Size (28/3/2017) | :RM10.0mil | | | |
| Fund Management Fee | :1.00% p.a. | | | |
| Fund Manager | :Hong Leong Assurance Berhad | | | |
| Fund Category | :Bond | | | |
| Fund Inception | :05 Feb 2013 | | | |
| Benchmark | : (70% x Maybank 12 Months Fixed Deposit Rate) + (30% x Dow Jones Asia Pacific Select Dividend 30 Index) | | | |

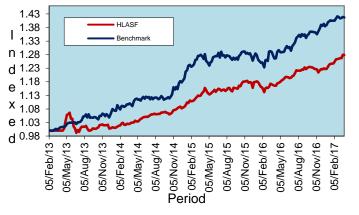
Frequency of Unit Valuation :Weekly

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.



| Top 1 | 0 Holdings for HLASF as at 28 Mar 2017 | | % |
|-------|--|--------|------|
| 1. | Samsung Electronics | Equity | 1.9 |
| 2. | 5.13% Genting Singapore (12.09.17) | Bond | 1.8 |
| 3. | 7.00% Indonesia Treasury Bond (15.05.22) | Bond | 1.8 |
| 4. | Telekomunikasi Indonesia | Equity | 1.8 |
| 5. | 7.64% Swiss Reinsurance Co Via ELM | Bond | |
| | (27.04.49) | | 1.5 |
| 6. | CIMB Group | Equity | 1.5 |
| 7. | China Life Insurance | Equity | 1.5 |
| 8. | 5.75% NWD Finance BVI Ltd (05.10.49) | Bond | 1.3 |
| 9. | 6.50% Standard Chartered Plc (02.04.49) | Bond | 1.3 |
| 10. | 6.75% QBE Insurance Group Ltd (02.12.44) | Bond | 1.3 |
| | Total Top 10 | | 15.7 |

Historical Performance



| | | | | | Since |
|-----------|---------|--------|---------|-------|-----------|
| | 1 month | 1 Year | 3 Years | YTD | Inception |
| HLASF | 1.07% | 9.51% | 24.77% | 4.13% | 27.85% |
| Benchmark | -0.11% | 11.08% | 28.77% | 1.97% | 41.68% |
| Relative | 1.18% | -1.57% | -4.00% | 2.15% | -13.83% |

Market Review, Outlook & Strategy relevant to Target Fund

Global financial markets continued its upward trend in March as global economic data boosted market sentiment. The US Feds hiked its interest rates in March to the expectation of markets. Coupled with positive economic data, and optimism on Trump's tax cut plans, the US equity market hit a fresh all-time high. However, the stalling of US Dollar strength had boosted performance of emerging markets, and led to the broader Asian market to end the quarter as one of the strongest performance markets. The MSCI AC Asia ex Japan ended the month 3.1% higher, boosting its 1Q returns to 13.2% in local currency terms. Indonesia ended its tax amnesty in March, and reportedly saw Rupiah 4.9 trillion being declared, and Rupiah 114 trillion being collected in penalties. The Jakarta Composite also saw its first foreign inflow in 7 months, contributing to the boost in JCI's performance to 3.4% in local currency terms in March. The domestic KLCI also rose along with its regional peers in March. After suffering from massive outflows in 2016, a total of MYR5.7 billion was added back into the market in 1Q2017 - a vast contrast from 1Q2016's outflow of MYR3.2 billion. PMI for February also rose to 49.4, its highest since May 2015 - boosting the domestic market sentiment further ahead. Global bonds were largely mixed, with the European sovereign remaining under pressure from the uncertainties surrounding its politics. Markets were also adjusting towards the prospects of a stimulus withdrawal as the Eurozone continued to show signs of an economic recovery. Primary issuances on the domestic front had remained robust, with trading volumes bouncing back from February on the back of stronger data and a more stable MYR.

Global financial markets are expected to remain supported by the encouraging economic data flowing out of major economies. After the massive outflows seen in 2016, the liquidity support flowing back into the region will likely push markets ahead. On the equity front, the Manager maintains its optimism on the China / HK market, benefitting from the liquidity support from its domestic investors, and signs that its economy is back on track. On the domestic front, the Manager will seek out opportunities within the banking turnaround play, yields, as well as restructuring opportunities. For the fixed income portion of the Fund, the Manager will be looking to maintain duration to between 3 to 3.5 years, while extending slight exposure into longer-dated issuances. Nevertheless, the Manager will remain cautious when participating into investments for the portfolio, focusing on fundamentals, and quality names.

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BengLeong Assurance

HLA Secure Fund (HLASF)

Actual Annual Investment Returns for the Past Five (5) Calendar Years

| Year | 2013 | 2014 | 2015 | 2016 |
|---------------|------|-------|-------|------|
| Benchmark | 7.2% | 10.4% | 7.7% | 8.2% |
| HLASF - Gross | 2.5% | 9.2% | 10.2% | 5.6% |
| HLASF - Net | 1.3% | 7.5% | 8.4% | 4.1% |

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 14 February 2013. The actual investment returns are calculated based on unit price from 14 February 2013 to 31 December 2013.

Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

3. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

4. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

5. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

Basis of Unit Valuation

- 1. The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- 2. The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- 3. The maximum value of any asset of any fund shall not exceed the following price:
 - a) The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
 - b) In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
 - plus any expenses which would have been incurred in its acquisition.
- 4. To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

Target Fund Details

Affin Hwang Select Income Fund is a Bond fund managed by Affin Hwang Investment Management. The past performance of this fund is as follows:

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|-------|------|------|------|------|--|
| Performance | 15.1% | 2.9% | 6.9% | 8.6% | 4.1% | |
| Source: Affin Hwang Investment Management | | | | | | |

Source: Affin Hwang Investment Management



HLA Secure Fund (HLASF)

Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

 $\frac{\text{Unit Price}_{t} - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

Others

HLA Secure Fund is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner in equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the equity, fixed income, collective investment scheme, foreign asset, derivatives and money market instruments defaults or insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the instruments on his/her behalf by HLA.

THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.