HLA Dana Suria (HLADS)

Aug 2017

Fund Features

Investment Objective

This fund provides investors an affordable access into a diversified investment portfolio which offers steady and consistent return over a long-term investment horizon by investing into local and global equities and fixed income securities that comply with Shariah requirements.

Investment Strategy & Approach

At inception, this fund will invest by feeding into Hong Leong Dana Maa'rof and HLA Venture Dana Putra ("Target Funds") with the option to increase the number of funds or replace the Target Funds in future.

Generally, the Target Funds select undervalued companies that have the potential to offer good Medium-To-Long Term capital growth. In terms of fixed income instruments, selection depends largely on credit quality to assure relative certainty in profit income, principal payment, and overall total return stability.

Asset Allocation

Hong Leong Dana Maa'rof (HLDM) will invest a minimum 40% and maximum 60% of its NAV into Shariah-compliant equities while HLA Venture Dana Putra (HLAVDP) will invest up to maximum 90%, but not less than 40% of fund's NAV into Shariah approved equities. Generally, HLA Dana Suria may invest up to a maximum of 95% of its NAV into Shariah-compliant equities or a maximum of 100% of its NAV into Shariah-based deposits or Islamic money market instruments.

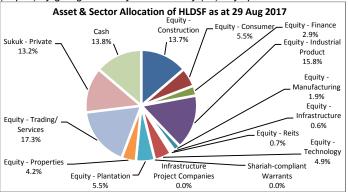
Target Market

This fund is suitable for investors who have moderate risk-reward temperament and are looking for returns from Shariah-compliant investments in a medium-to-long term investment horizon.

Fund Details

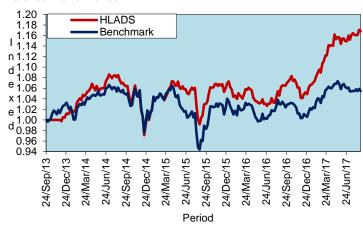
| = | |
|-----------------------------|---|
| Unit Price (29/8/2017) | :RM1.1680 |
| Fund Size (29/8/2017) | :RM6.82mil |
| Fund Management Fee | :1.30% p.a. |
| Fund Manager | :Hong Leong Assurance Berhad |
| Fund Category | :Managed |
| Fund Inception | :24 Sept 2013 |
| Benchmark | :(70% x FTSE Bursa Malaysia EmasShariah Index) + (30% x 3-month Klibor) |
| Frequency of Unit Valuation | :Weekly |

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.



| Top 10 Holdings for HLADS as at 29 Aug 2017 | | | | |
|---|---|--------|------|--|
| 1. | LEMBAGA PEMBIAYAAN PERUMAHAN SEKTOR AWAM | Sukuk | 5.2 | |
| 2. | TENAGA NASIONAL BERHAD | Equity | 4.2 | |
| 3. | SIME | Equity | 2.7 | |
| 4. | KESAS SDN BHD IMTN 2020 | Sukuk | 2.7 | |
| 5. | SEPANGAR BAY POWER CORP 2022 | Sukuk | 2.7 | |
| 6. | SARAWAK HIDRO SDN BHD | Sukuk | 2.6 | |
| 7. | QL | Equity | 2.3 | |
| 8. | KERJAYA | Equity | 2.0 | |
| 9. | INARI | Equity | 1.9 | |
| 10. | DIGI | Equity | 1.8 | |
| | Total Top 10 | | 28.1 | |

Historical Performance



| | 1 month | 1 Year | 3 Years | YTD | Since Inception |
|-----------|---------|--------|---------|--------|-----------------|
| HLADS | 0.30% | 10.05% | 8.61% | 11.37% | 16.80% |
| Benchmark | 0.01% | 2.48% | 0.00% | 4.88% | 5.50% |
| Relative | 0.29% | 7.58% | 8.61% | 6.48% | 11.30% |

Market Review, Outlook & Strategy
Geopolitical tension dominated headlines In August after North Korea fired another intercontinental ballistic missile over Japan, negatively impacting investor sentiment across the region. However, sentiment subsequently recovered on growth optimism as European economic confidence climbed to the highest level in a decade. Meanwhile, Fed Chair Janet Yellen and ECB President Mario Draghi did not mention the decision to end current monetary stimulus post their Jackson Hole meeting which also boosted market optimism.

However, domestically it was another flattish month as the KLCI traded within the narrow range of 1,761 to 1,777 points. This was on the back of the corporate results reporting season which was rather subdued with disappointments coming from "one-off" factors (restructuring costs and tax) and "seasonal effects". However, the silver lining is that companies are cautiously optimistic on the outlook for 2H17 given that the macro picture appears to remain relatively robust with Malaysia delivering another quarter of stronger than expected GDP growth of 5.8% for 2Q17. This was higher than the 5.6% reported in 1Q17. Other key notable events during the month were the launch of the RM55b East Coast Rail Link (ECRL) and the failed proposed merger plan between RHB and AMMB.

As such for the month, the KLCI inched up 0.7% or 13.3pts to close at 1,773pts, helped by window dressing activities on selected stocks. The broader market underperformed the KLCI, with the FBM Emas rising by only 0.5% mom to 12,610pts. The FBM Small cap index underperformed the KLCI, falling 3.1% to 16,747pts. Average daily value traded on Bursa in Aug declined 5% mom to RM1.94bn.

In terms of investment strategy, we think the following themes would remain in vogue:

infrastructure/construction,

electrical and electronic (E&E) & technology play, (ii)

corporate deals (M&A and capital management) and (iii)

with the 2Q18 opening of Genting Malaysia's 21st Century Fox theme park.

In the meantime, a more defensive strategy is advocated considering escalating geopolitical risks. In addition, the month of September has a number of events that warrant attention including monetary policy meetings in the EU/US and the German federal elections. However, we are looking for dips to add equity weighting as our long term positive view remains intact especially since there finally is synchronization of global growth.

Market Review, Outlook & Strategy - Fixed Income Market

In the month of August, Malaysian Government bonds began the month range bound but staged a strong rally in the second half. The yield movement in local bonds suggested demand from onshore real money despite lingering concerns over Fed tapering on the This was possibly a spillover effect of safe haven flows triggered by risk off mode due to the recent North Korea missile launches. With this, the 5 year and 10 year MGS closed at 3.567% and 3.885% respectively, 12bps and 11bps respectively lower than the previous

Trading in the secondary corporate bonds space also improved especially in the last week of the month. The yields for corporate bonds tightened, tracking the yield movement of MGS. There were notable primary issues which tapped the market namely PTPTN, Telekom, Celcom, Putrajaya, Danga Capital, BGSM, Al- Dzahab and Northern Gateway Infrastructure.

There will be BNM MPC meeting on 7th September and it is expected that Overnight Policy Rate will remain status quo as it balances firm economic growth trajectory against benign inflationary environment. We also expect the belly of the MGS curve to rally especially the 7 years MGS due to the tight spread between the 7 years and 10 years MGS while the long end may flatten further. Moving forward, we will continue to adopt a dollar cost averaging strategy by focusing on primary issues for yield pickup. Meanwhile, we will explore trading opportunity in foreign bonds and local govies for yield enhancement should there be geopolitical event or potential change in interest rate outlook.

Hong Leong Assurance Berhad (94613-X)

Level 3, Tower B, PJ City Development, No. 15A, Jalan 219, Seksyen 51A, 46100 Petaling Jaya, Selangor.

Telephone 03-7650 1818 Fascimile 03-7650 1991

Customer Service Hotline 03-7650 1288 Customer Service Hotfax 03-7650 1299

HLA Dana Suria (HLADS)

Actual Annual Investment Returns for the Past Five (5) Calendar Years

| Year | 2013 | 2014 | 2015 | 2016 |
|---------------|------|-------|------|-------|
| Benchmark | 3.3% | -1.4% | 2.2% | 0.4% |
| HLADS - Gross | 2.7% | 1.5% | 7.4% | -0.6% |
| HLADS - Net | 1.2% | 0.1% | 5.5% | -1.9% |

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

The fund was only launched on 24 September 2013. The actual investment returns are calculated based on unit price from 24 September to 31 December 2013

Investment Risks

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

3. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

4. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

5. Concentration Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

Risk Management

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

Basis of Unit Valuation

- 1. The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- 2. The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
- 3. The maximum value of any asset of any fund shall not exceed the following price:
 - a) The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
 - b) In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;

plus any expenses which would have been incurred in its acquisition.

4. To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

Exceptional Circumstances

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

Target Fund Details

1. Hong Leong Dana Maa'rof is a Balanced fund managed by Hong Leong Asset Management Berhad. The past performance of this fund is as follows:

| Year | 2012 | 2013 | 2014 | 2015 | 2016 |
|-------------|------|------|------|------|-------|
| Performance | 6.4% | 7.0% | 0.1% | 9.1% | -1.2% |

Source: Hong Leong Asset Management Berhad

2. HLA Venture Dana Putra is a Balanced fund managed by Hong Leong Assurance Berhad. The past performance of this fund is as follows:

| Year | 2012 | 2013 | 2014 | 2015 | 2016 |
|-------------|-------|-------|-------|------|-------|
| Performance | 10.0% | 32.6% | -1.1% | 4.9% | -2.3% |

Source: Hong Leong Assurance Berhad



HLA Dana Suria (HLADS)

Basis of Calculation of Past Performance

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

 $\frac{\text{Unit Price}_{t} - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$

For the underlying Target Fund, past performance is calculated after adjusting for distribution and/or additional units, if any.

Others

HLA Dana Suria is managed by Hong Leong Assurance Berhad (HLA). Any amount invested in this fund is invested by HLA on behalf of Policy Owner into Islamic unit trust/investment-linked funds which will invest in Shariah-compliant fixed income securities, equities, collective investment scheme, foreign asset, derivatives and money market instrument/s. If the financial institutions and/or corporations issuing the funds default or become insolvent, the Policy Owner risks losing part or all of his/her amount that were invested into the fund on his/her behalf by HLA.

THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.