

# Mar 2017

#### Fund Features

#### 1. Investment Objective

The fund is designed to provide investors with principal and enhanced profit protection via a systematic investment in a globally diversified multi asset (equities, currency, rates, commodities, property, hedge fund strategies) long short strategy.

#### 2. Investment Strategy & Approach

The main investment strategy is executed via portfolio optimization methodology. The fund is open ended with defined maturity date. The investment execution is accomplished via a Floating Rate Negotiable Instrument of Deposits ("FRNID") issued by CIMB Bank Berhad.

The FRNID is principal protected at maturity by CIMB Bank. The FRNID dynamically adjusts its exposure to the strategy, such as to reduce exposure when the strategy has negative performance and increase exposure when it has positive performance.

#### 3. Asset Allocation

The fund will invest in a FRNID.

#### 4. Target Market

The fund is suitable for investors who wish to engage in long-term wealth-planning, such as for children's education, retirement planning or wealthbuilding for future generations, whereby the investor's return on their lifetime of investments will be safely locked at fund maturity.

Fund	Details
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Fund Management Fee	: 1.30% p.a.
Fund Manager	: Hong Leong Assurance Berhad
Fund Inception	: 28 Dec 2010
Benchmark	: 3-month Klibor + 2.65%
Frequency of Unit Valuation	: Weekly

The Company reserves the right to change the Fund Management Fee (% p.a.) by giving the Policy Owner ninety (90) days prior written notice.

#### **Other Details**

Fund Name	Unit Price (28/3/2017)	Fund Size (28/3/2017)	Fund Maturity Date	Minimum Guaranteed Unit Price at Fund Maturity (before tax)
HLA EverGreen 2023 Fund	: RM0.9493	RM27.15 mil	26 Dec 2023	1.2358
HLA EverGreen 2025 Fund	: RM0.9051	RM6.22 mil	26 Dec 2025	1.2670
HLA EverGreen 2028 Fund	: RM0.8805	RM5.90 mil	26 Dec 2028	1.3136
HLA EverGreen 2030 Fund	: RM0.8671	RM21.33 mil	26 Dec 2030	1.3446
HLA EverGreen 2035 Fund	: RM0.8623	RM294.76 mil	26 Dec 2035	1.4221

The Minimum Guaranteed Unit Price at Fund Maturity before tax will attract a portion of tax which has yet to be provided for. The further tax adjustment is the difference of tax payable on the capital gains of the funds determined at funds maturity and tax which has been provided for the funds through weekly unit pricing. The unit prices published weekly are on after tax basis.

# Market Review (by CIMB Bank Berhad)

Max InvestSave decreased by 0.52% in the reported period with four out of eleven Underlying Assets moving against the Effective Max InvestSave Weightings. Losses were mainly due to the depreciation of Commodities and American Real Estate where positive weightings were held by the Effective Max InvestSave Weightings.

As expected, March 2017 saw the US Federal Reserve raise the benchmark interest rate by another 0.25%. US wages also recorded the biggest increase in 5 months while consumer spending increased only marginally. American equities registered their largest drop since the presidential election in November 2016 after the government failed to repeal the Affordable Health Care Act, thus raising concerns about the ability of the administration to implement their proposed measures to stimulate the economy. European equities capped off the first quarter comfortably as the benchmark STOXX 600 index posted a 5.5% gain over the period. The region has continued to show signs of improvement as factory output is growing at the fastest level in 6 years while unemployment levels have dropped to the lowest point since 2009. However, progress has been weighed down by the uncertainty surrounding the French general elections later this year.

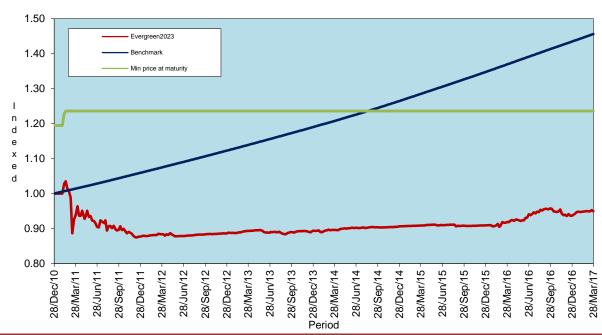
The Japanese economy also had a commendable month with service sector sentiments improving for the first time in six quarters and manufacturer's confidence increasing for the second straight quarter. Oil prices declined at the beginning of the month following news that US stockpiles increased to a record amount and output was the highest that it had been in a year. The end of the month brought about relief to crude oil prices due to disruptions in Libya and suggestions from OPEC members for the possible extension of the production cuts.

# Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index

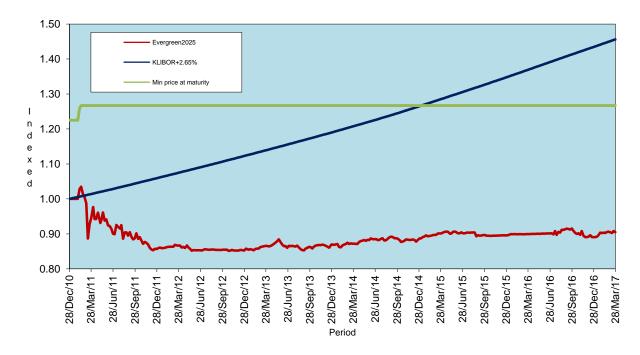
Fund	HLA EverGreen 2023	HLA EverGreen 2025	HLA EverGreen 2028	HLA EverGreen 2030	HLA EverGreen 2035
Avg Exposure of Maximum Assurance FRNID to Max InvestSave PSSIA-i 30Y	0.00%	0.00%	7.17%	0.68%	51.11%
Exposure of MaxInvestSave PSSIA-i 30Y to CIMB EverGreen Index			103.53%		
Net Exposure of HLA EverGreen Funds to CIMB EverGreen Index in Mar2017	0.00%	0.00%	7.42%	0.70%	52.91%



Historical Performance										
	HLA EverGreen 2023 Fund									
As of 28/3/17 1 month Year to-date Since Inception 1 Year 3 Years 5 Years										
HLA EverGreen 2023	-0.05%	1.36%	-5.07%	3.33%	5.97%	7.46%				
KLIBOR+2.65% p.a.	0.46%	1.49%	45.61%	6.32%	20.66%	35.51%				
Performance vs Benchmark	-0.51%	-0.14%	-50.68%	-2.99%	-14.68%	-28.05%				

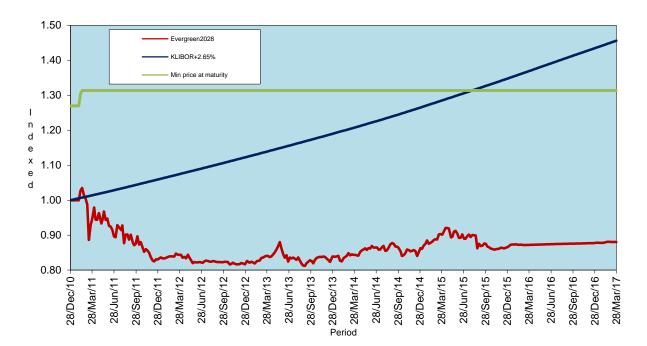


HLA EverGreen 2025 Fund										
As of 28/3/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2025	-0.11%	1.62%	-9.49%	0.63%	3.78%	4.47%				
KLIBOR+2.65% p.a.	0.46%	1.49%	45.61%	6.32%	20.66%	35.51%				
Performance vs Benchmark	-0.57%	0.12%	-55.10%	-5.69%	-16.87%	-31.04%				

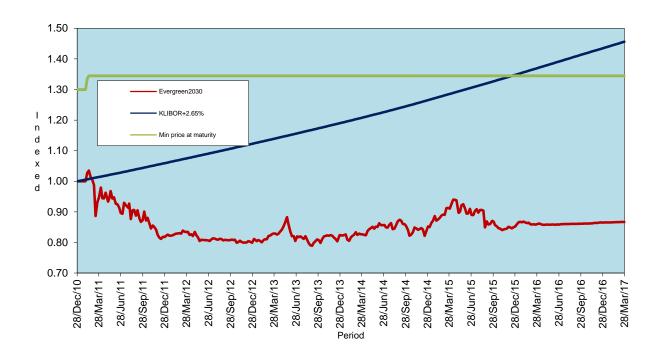




HLA EverGreen 2028 Fund										
As of 28/3/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2028	-0.03%	0.35%	-11.95%	0.96%	4.36%	4.36%				
KLIBOR+2.65% p.a.	0.46%	1.49%	45.61%	6.32%	20.66%	35.51%				
Performance vs Benchmark	-0.49%	-1.14%	-57.56%	-5.36%	-16.29%	-31.15%				

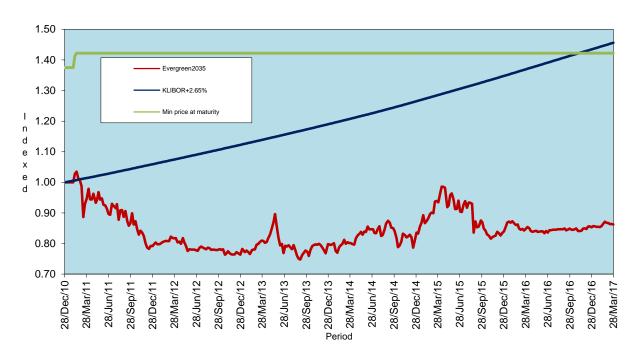


HLA EverGreen 2030 Fund										
As of 28/3/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2030	0.06%	0.25%	-13.29%	0.85%	4.84%	3.92%				
KLIBOR+2.65% p.a.	0.46%	1.49%	45.61%	6.32%	20.66%	35.51%				
Performance vs Benchmark	-0.40%	-1.24%	-58.90%	-5.47%	-15.82%	-31.59%				





HLA EverGreen 2035 Fund										
As of 28/3/17	1 month	Year to-date	Since Inception	1 Year	3 Years	5 Years				
HLA EverGreen 2035	-0.63%	1.08%	-13.77%	1.64%	7.59%	5.56%				
KLIBOR+2.65% p.a.	0.46%	1.49%	45.61%	6.32%	20.66%	35.51%				
Performance vs Benchmark	-1.09%	-0.42%	-59.38%	-4.68%	-13.07%	-29.95%				



### Actual Annual Investment Returns for the Past Five (5) Calendar Years

Year	2012	2013	2014	2015	2016
Benchmark	6.1%	6.0%	6.3%	6.5%	6.5%
HLA EVERGREEN 2023 – Gross	2.5%	2.4%	3.0%	1.7%	4.7%
HLA EVERGREEN 2023 – Net	1.0%	0.9%	1.4%	0.3%	3.0%
HLA EVERGREEN 2025 – Gross	0.9%	3.6%	3.6%	2.5%	0.8%
HLA EVERGREEN 2025 – Net	-0.5%	2.0%	2.0%	1.0%	-0.6%
HLA EVERGREEN 2028 – Gross	-0.3%	4.5%	4.5%	1.7%	2.9%
HLA EVERGREEN 2028 – Net	-1.6%	2.8%	2.8%	0.3%	1.4%
HLA EVERGREEN 2030 – Gross	-1.0%	4.8%	5.1%	1.4%	3.0%
HLA EVERGREEN 2030 – Net	-2.3%	3.1%	3.4%	0.0%	1.5%
HLA EVERGREEN 2035 – Gross	-2.2%	6.4%	6.5%	1.9%	3.2%
HLA EVERGREEN 2035 – Net	-3.5%	4.6%	4.7%	0.4%	1.6%

Net returns are adjusted for tax and fund management fees.

Those are the actual returns in the past five (5) years, or since inception if shorter, and are strictly the performance of the investment-linked fund. Thus, the returns are not earned on the actual premium paid of the investment-linked product.

#### **Investment Risks**

All investments carry risks. Policy Owners must be prepared to accept certain degree of risk associated with this Investment. The following are the detailed explanation of the risk associated to this fund.

#### 1. Market Risk

Market risk stems from the fact that there are other economy-wide perils, which threaten all businesses. It is mainly caused by uncertainties in the economy, political and social environment.

#### 2. Liquidity Risk

Liquidity risk is the risk that the fund invested cannot be readily sold and converted into cash. This may arise when the trading volume is low and/or where there is a lack of demand for the security.

#### 3. Credit Risk

This refers to the possibility that the issuer of a security will not be able to make timely payments of interest or principal repayment on the maturity date. The default may lead to a fall in the value of the funds.

### 4. Interest Rate Risk

The level of interest rates has an impact on the value of investments. Any increase in rates will lead to a fall in the value of securities, thus affecting the value of the funds.

# 5. Country Risk

The foreign investment of a fund may be affected by the political & economic conditions of the country which the investments are made.

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# HLA EverGreen Funds

# 6. Deleverage Risk

Deleveraging may occur if the bond floor rises due to falling interest rates or due to nearing maturity, or due to sustained underperformance of the underlying asset. When this occurs, the Funds will unwind all allocation to the underlying asset and will effectively become a zero-coupon bond fund.

### 7. Currency Risk

This risk is associated with investments that are denominated in foreign currencies. Fluctuation in foreign exchange rates will have an impact on the value of the funds.

# 8. Performance Risk

This risk is associated with a feeder fund whereby the investments of such fund are not diversified. A feeder fund invests mainly into another collective investment scheme.

# **Risk Management**

The Company has in place its Authorized Investment Framework which forms part of the Risk Management process. The authority framework will cover the nature and scope of the investment authority that is exercisable by various parties in managing the Company's investments. Besides this, sensitivity and stress testing is conducted to inform the Company's management the profit & loss profiles of their investments under different pre-defined risk scenarios and the necessary action to be taken if the potential losses exceed the Company's risk tolerance level.

# **Basis of Unit Valuation**

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- 1. The assets of every fund are to be valued to determine the value at which units of a particular fund can be liquidated or purchased for investment purposes.
- 2. The unit price of a unit of a fund shall be determined by the Company but in any event shall not be less than the value of fund of the relevant fund (as defined below), divided by the number of units of the given fund in issue on the business day before the valuation date, and the result adjusted to the nearest one hundredth of a cent.
  - The maximum value of any asset of any fund shall not exceed the following price:
    - a) The last transacted market price at which those assets could be purchased or sold on the business day before the valuation date; or
  - b) In the case of securities for which market values are not readily available, the price at which, in our Investment Manager's opinion, the asset may have been purchased on the business day before the valuation date;
  - plus any expenses which would have been incurred in its acquisition.
- 4. To ensure fair treatment to all unit holders, the cost of acquiring and disposing of assets is recouped by making a transaction cost adjustment to the net asset value per unit.

#### **Exceptional Circumstances**

The Company reserves the right to defer the payment of benefits (other than death benefit) under this Policy for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the fund is invested which the Company, in its discretion, may consider exceptional.

### Performance of Max InvestSave PSSIA-I 30Y

	Month on month historical performance*													
Year	Jan	Feb	Mar	April	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD^	RTD
2011	-	1.69%	-6.28%	2.21%	-1.23%	-4.08%	2.04%	-3.97%	-1.16%	-3.57%	3.57%	-1.34%	-18.00%	-
2012	2.41%	1.07%	1.07%	-0.41%	-4.17%	-1.18%	2.35%	-0.49%	-0.66%	-1.88%	0.66%	-0.58%	-1.98%	-
2013	0.85%	3.31%	3.47%	3.25%	0.11%	-4.18%	-2.19%	-4.28%	4.44%	3.75%	0.54%	0.55%	9.50%	-
2014	-3.65%	5.03%	-1.05%	4.21%	1.61%	-0.38%	0.72%	3.50%	-2.35%	-0.76%	0.42%	2.21%	9.51%	-
2015	4.74%	3.12%	3.50%	0.48%	1.51%	-4.21%	2.83%	-5.19%	0.63%	-5.27%	1.28%	1.54%	4.39%	-
2016	1.82%	0.60%	-1.24%	-1.96%	0.34%	0.93%	0.78%	0.66%	-0.16%	-1.10%	1.39%	0.81%	2.84%	-
2017	0.64%	3.87%	-0.52%										3.99%	7.61%
									^N0	te that calculation	for YTD starts 1	from first day (	of the year to the last (	day of the same year

Underlying Performance									
Underlying Asset	28-Feb-17 Closing Px	31-Mar-17 Closing Px	Performance (28 Feb 17 - 31 Mar 17)*	Effective Max InvestSave Weights** (2 Mar 17)					
American Equity	4,532.93	4,538.21	0.12%	25.88%					
Japanese Equity	2,189.71	2,176.87	-0.59%	25.88%					
European Equity	6,529.07	6,897.74	5.65%	7.16%					
UK Equity	5,969.78	6,036.73	1.12%	2.47%					
Emerging Market Equity	3,163.55	3,199.21	1.13%	10.35%					
China Equity	10,297.96	10,273.67	-0.24%	10.35%					
Commodity Index	727.56	707.76	-2.72%	11.96%					
European Real Estate	5,105.40	5,170.17	1.27%	0.00%					
American Real Estate	80.41	78.49	-2.39%	10.35%					
Hedge Fund Strategies	218.61	216.04	-1.18%	-5.18%					
Currency	0.95	0.94	-0.74%	-25.88%					

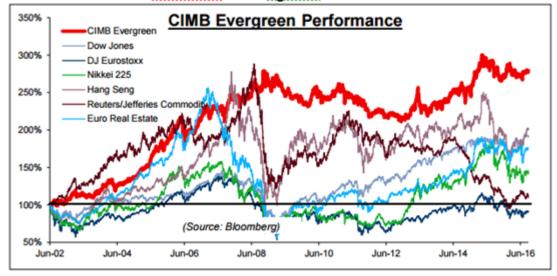
\* Month on month historical performance is calculated from previous Month End Date to current Month End Date

\*\* Effective Max InvestSave Weights are re-balanced monthy



Performance of CIMB EverGreen Index Against Other Indices

Performance of CIMB EverGreen Index Against Other Indices



### **Basis of Calculation of Past Performance**

The historical performance of the fund is calculated based on the price difference over the period in consideration compared to the older price of the period in consideration.

$$\frac{\text{Unit Price}_{t} - \text{Unit Price}_{t-1}}{\text{Unit Price}_{t-1}}$$

#### Others

HLA EverGreen Funds are managed by Hong Leong Assurance Berhad (HLA). Allocated premiums of the policy invested in the fund are invested by HLA on behalf of the Policy Owner in a FRNID issued by CIMB Bank Berhad. The amount invested in the FRNID is guaranteed by the issuer if held to maturity. If the issuer of the FRNID defaults or becomes insolvent, the Policy Owner risks losing part or all of his/her allocated premium amounts that were invested into the FRNID on his/her behalf by HLA. Should the issuer/financial institutions default the above investment instrument, the Minimum Guaranteed Unit Price at Fund Maturity will not be applicable.

# THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.

## Disclaimer:

Policy Owner must evaluate your options carefully and satisfy yourself that the investment-linked fund chosen meets your risk appetite. Past performance of the fund is not an indication of its future performance. The intention of this document is to enable Policy Owner to better understand the fund features and details in order to assist Policy Owner to making an informed decision. This document shall not be construed as professional advice on investment choices.

#### CIMB Evergreen Index Disclaimer:

The index sponsor or the calculation agent of the CIMB Evergreen Index (the "Index") does not guarantee the accuracy and/or completeness of the composition, calculation, publication and adjustment of the Index, any data included therein, or any data from which it is based, and the calculation agent and the index sponsor of the Index shall have no liability for any errors, omissions, or interruptions therein. The calculation agent and the index sponsor of the Index make no warranty, express or implied, as to results to be obtained from the use of the Index. The calculation agent and the index sponsor of the Index make no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, in no event shall the calculation agent or the index sponsor of the Index have any liability for any special, punitive, indirect, or consequential damages (including loss of profits), even if notified of the possibility of such damages.